			** PUBLIC DISCLOSURE COPY *	* *			
	•	<b>~</b> ~	Return of Organization Exempt From	n Inc	ome Tax	F	OMB No. 1545-0047
Forr	" <b>9</b>	90	Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code			ıs)	2020
			Do not enter social security numbers on this form as it m	nay be m	ade public.		Open to Public
Intern	al Reve	of the Treasury nue Service	Go to www.irs.gov/Form990 for instructions and the la				Inspection
<u>A</u> F	or th		ar year, or tax year beginning $OCT\ 1$ , $\ 2020$ and ending		30, 2021		
B C a	heck if oplicab Addre chang	GIRL	forganization SCOUTS OF MN AND WI RIVER VALLEYS,	D	Employer identifie	cation	number
	Name		usiness as		41-06939	10	
	Initial return		and street (or P.0. box if mail is not delivered to street address) Room/	'suite E	Telephone number	r	
	Final return termir		ROBERT STREET SOUTH		651-227-		
	ated	City or to	own, state or province, country, and ZIP or foreign postal code		Gross receipts \$		8,817,585.
	return Applio	51.	PAUL, MN 55107	H	a) Is this a group re		Yes X No
	tion pendi		nd address of principal officer: PATRICIA BOLGER AS C ABOVE	<u>،</u> ں	for subordinates b) Are all subordinates in		
<u> </u>	ax-ex	empt status:		527	If "No," attach a		
			GIRLSCOUTSRV.ORG		c) Group exemptio		
							e of legal domicile: MN
	rt I	Summary					
e	1	Briefly describ	e the organization's mission or most significant activities: SEE SCHE	EDULE	0		
Governance	2	Check this box	x if the organization discontinued its operations or disposed of	more tha	n 25% of its net ass	ets	
veri			ting members of the governing body (Part VI, line 1a)		1		24
			lependent voting members of the governing body (Part VI, line 1b)				24
s S			of individuals employed in calendar year 2020 (Part V, line 2a)				174
/itie			of volunteers (estimate if necessary)				10000
Activities &			d business revenue from Part VIII, column (C), line 12				0.
_ <	b	Net unrelated	business taxable income from Form 990-T, Part I, line 11		7b		0.
					Prior Year		Current Year
ē	8	Contributions	and grants (Part VIII, line 1h)	2	,432,130.		6,304,641.
evenue	9	•	ce revenue (Part VIII, line 2g)		217,324.		754,570.
Rev			come (Part VIII, column (A), lines 3, 4, and 7d)		798,888.	1	661,391.
-			e (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	4.4	,446,423.		0,975,278.
	12		- add lines 8 through 11 (must equal Part VIII, column (A), line 12)	14	<u>,894,765.</u> 331,536.		<u>8,695,880.</u> 149,177.
			nilar amounts paid (Part IX, column (A), lines 1-3)		<u> </u>		$\frac{149,177}{0}$
			to or for members (Part IX, column (A), line 4) r compensation, employee benefits (Part IX, column (A), lines 5-10)	10	,108,840.		9,194,174.
Expenses	15 16a	Brofessional fr	(Compensation, employee benefits (Part IA, Column (A), lines 5-10)		0.		$\frac{\mathbf{y}_{\mathbf{y}} \mathbf{y}_{\mathbf{y}} \mathbf{y}_{\mathbf{y}} \mathbf{y}_{\mathbf{y}} \mathbf{y}_{\mathbf{y}}}{0}$
oen	h	Total fundraisi	undraising fees (Part IX, column (A), line 11e) ing expenses (Part IX, column (D), line 25) $\blacktriangleright$ <u>1,709,822.</u>				
Ĕ	17	Other expense	es (Part IX, column (A), lines 11a-11d, 11f-24e)	5	,467,078.		5,404,386.
			s. Add lines 13-17 (must equal Part IX, column (A), line 25)		,907,454.		4,747,737.
			expenses. Subtract line 18 from line 12		,012,689.		3,948,143.
or				Beginn	ing of Current Year		End of Year
sets alano	20	Total assets (F	Part X, line 16)	51	,233,200.	5	7,310,791.
t Assets or d Balances	21	Total liabilities	(Part X, line 26)		,531,835.		9,086,701.
Fun	22		fund balances. Subtract line 21 from line 20	42	,701,365.	4	8,224,090.
	rt II	Signature					
	-		I declare that I have examined this return, including accompanying schedules and st		-	knowl	edge and belief, it is
true,	corre	ct, and complete.	. Declaration of preparer (other than officer) is based on all information of which pre	parer has	any knowledge.		
Sigr	ı	Signature	e of officer		Date		

Here	PAMELA STEGORA AXBERG, TREASURER										
	Type or print name and title										
	Print/Type preparer's name Preparer's signature	Date Check X PTIN									
Paid	LAWRENCE H. MOHR, CPA LAWRENCE H. MOHR,	, CP 03/26/22 self-employed P00447603									
Preparer	Firm's name BAKER TILLY US, LLP	Firm's EIN ▶ 39-0859910									
Use Only	/ Firm's address ▶ 225 S 6TH ST #2300										
	MINNEAPOLIS, MN 55402	Phone no.612.876.4500									
May the IF	May the IRS discuss this return with the preparer shown above? See instructions X Yes No										
	- 000										

032001 12-23-20 LHA For Paperwork Reduction Act Notice, see the separate instructions.

Form **990** (2020)

1         Itelevidencine the organization's mession: GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE, AND CHARACTER, WHO MAKE THE WORLD A BETTER PLACE.           2         Did the organization and order and significant program services during the year which were not listed on the prior Form 980 or 990-E2?         Itelevidence           2         Did the organization case conducts, or make significant program services, and mession on Schedule 0.         Itelevidence         Itelevidence           3         Did the organization case conducts, or make significant changes in how it conducts, any program services, as measured by expense. Section 501(6)(3) and 501(6)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue. Han, for each program service accompliatments for each of th three largest program services, and measured by expense. Section 501(6)(3) and 501(6)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue. Han, for each program service accompliatments for each of the three for the four the four three four the four three four the amount of grants and allocations to others, the total expenses, and revenue. Han, for each program service accompliatments for each of the three four three f		t III Statement of Program Service Accomplishments
GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE, AND CHARACTER, WHO MAKE THE WORLD A BETTER FLACE.         Idea to undetake any significant program services during the year which were not listed on the proform 900 e900 E27       Image: Control of Con		
MAKE THE WORLD A BETTER FLACE.           Point Form SB0 or SB0-C27         Image: Control of Con	1	
2       Did the organization undertake any significant program services during the year which were not listed on the prior form 990 or 990 627       Image: State		
prior form 500 or 500 c27       □ Ves [ X] Net         If Ves, 'describe these new services on Schedule 0.       □ Ves [ X] Net         3       Did the organization processe conducting, or make significant changes in how it conducts, any program services, as measured by expenses.         Sector 5010(6) and 5016(4) organizations are required to report the amount of grants and subcations to others, the total expenses, and revenue. If any for each program service accompletion the amount of grants and subcations to others, the total expenses, and revenue. If any for each program service accompletion.         40       (core _ ) (therames i _ 0, 153, 737. including grant at i _ 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,		MAKE THE WORLD A BETTER PLACE.
prior form 580 or 890227         □ Yes [X] Net           If Yes, 'describe these newserices on Schedule 0.         3           3         Did the organization cease conducting, or make significant changes in how it conducts, any program services, as measured by expenses. Section 5016(8) and 5016(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if an organization's program service accompletiments for each of its three largest program services, and its intermediation to others, the total expenses, and revenue, if any for each program service accompletiments for each of its three largest program services, and its intermediation to others, the total expenses, and revenue, if any for each program service accompletiments in the intermediation in the workload of the program services of the second to report the amount of grants and allocations to others, the total expenses, and revenue, if any for each program service accompletiments in the second s		
<pre>If 'ves.' decribe these new services on Schedule 0. 3 Did the organization cases aconducting, or make significant changes in how it conducts, any program services?</pre>	2	
3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?		
<ul> <li>If "Yest 'deactive these changes on Sinetule 0.</li> <li>Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 50(c)(a) and 50(c)(a) a</li></ul>		
<pre>4 Describe the organization's program service accompletionments for each of its three largest program services, measured by expenses. Section 501(c)(d) and 501(c)(d) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service recorded. 4 (Cote</pre>	3	
Section 501(c)(s) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. 4  4  4  4  4  4  4  4  4  4  4  4  4		
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WITH OUR COMMUNITY PARTNERS AND GIRLS EXPERIENCED HANDS-ON LEARNING         4b       (code:		· · · · · · · · · · · · · · · · · · ·
<ul> <li>40 (Code:</li></ul>		
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Part IV Checklist of Required Schedules

Form 990 (2020)

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		<u> </u>
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4	X	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		<u> </u>
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			37
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		<u> </u>
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			77
_	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		<u> </u>
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete	-		v
•	Schedule D, Part III	8		<u> </u>
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?		x	
10	If "Yes," complete Schedule D, Part IV	9	<u>^</u>	
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments	40	x	
44	or in quasi endowments? If "Yes," complete Schedule D, Part V	10	Δ	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
~	as applicable. Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
d		11a	x	
h	Part VI Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total	11a		
D.		11b		х
c	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total	110		
Ŭ	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		х
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	x	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	x	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	x	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D. Parts XI and XII	12a		х
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines		_	
	1c and 8a? If "Yes," complete Schedule G, Part II	18	X	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes, "			
	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	<u></u>	<b>.</b>	
	domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II	21		(0000)
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Form	990 (2020) INC. 41-0692	<u>3910</u>	P	age <b>4</b>
Par	t IV Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		<u> </u>
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		<u> </u>
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	<u>28a</u>		X
	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		x
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			
	"Yes," complete Schedule L, Part IV	28c	37	X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	<u> </u>
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
•	contributions? If "Yes," complete Schedule M	30		X X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			v
~~	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			v
~ ~	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and		x	
05 -	Part V, line 1	34	X	<u> </u>
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	<u>35a</u>	_ <b>^</b>	<u> </u>
D	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	0.5%	x	
26	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	~	<u> </u>
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	20		x
37	<i>If</i> "Yes," <i>complete Schedule R, Part V, line 2</i> Did the organization conduct more than 5% of its activities through an entity that is not a related organization	36	1	<u> </u>
37	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		x
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	- 5/		<u> </u>
50		38	x	
Par		00	_ <u>**</u>	L
	Check if Schedule O contains a response or note to any line in this Part V			
		<u></u>	Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	3	100	
b		5		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
v	(gambling) winnings to prize winners?	1c		
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INC.

	<u>990 (2020)</u> INC. 41-0693	910	Р	age 5					
Par	TV Statements Regarding Other IRS Filings and Tax Compliance (continued)								
			Yes	No					
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,								
	filed for the calendar year ending with or within the year covered by this return 2a 174								
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х						
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)								
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X					
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b							
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a								
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X					
b	If "Yes," enter the name of the foreign country								
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).								
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X					
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X					
с	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c							
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit								
	any contributions that were not tax deductible as charitable contributions?	6a		X					
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts								
	were not tax deductible?	6b							
7	Organizations that may receive deductible contributions under section 170(c).								
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		X					
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b							
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required								
	to file Form 8282?	7c		X					
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d			x					
е									
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?								
g	g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?								
h	h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?								
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the								
	sponsoring organization have excess business holdings at any time during the year?	8							
9	Sponsoring organizations maintaining donor advised funds.								
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a							
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b							
10	Section 501(c)(7) organizations. Enter:								
a	Initiation fees and capital contributions included on Part VIII, line 12								
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b								
11	Section 501(c)(12) organizations. Enter:								
a	Gross income from members or shareholders 11a								
b	Gross income from other sources (Do not net amounts due or paid to other sources against								
10-	amounts due or received from them.)	40-							
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	<u>12a</u>							
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year [12b]								
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	13a							
a	Is the organization licensed to issue qualified health plans in more than one state?	154							
h	<b>Note:</b> See the instructions for additional information the organization must report on Schedule O.								
b	Enter the amount of reserves the organization is required to maintain by the states in which the								
с	organization is licensed to issue qualified health plans       13b         Enter the amount of reserves on hand       13c								
		14a		x					
	If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation on Schedule O</i>	14a 14b		<u> </u>					
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			<u> </u>					
	excess parachute payment(s) during the year?	15		x					
	If "Yes," see instructions and file Form 4720, Schedule N.								
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		x					
	If "Yes," complete Form 4720, Schedule O.								

Form **990** (2020)

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Form 990 (2020)

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Sec	Check if Schedule O contains a response or note to any line in this Part VI tion A. Governing Body and Management			X
	tion A. doverning body and Management		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 24		103	110
	If there are material differences in voting rights among members of the governing body, or if the governing	1		
	body delegated broad authority to an executive committee or similar committee, explain on Schedule 0.			
b	Enter the number of voting members included on line 1a, above, who are independent 1b 24			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	1		
-	officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
-	of officers, directors, trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6	Х	
	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a	х	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
-	persons other than the governing body?	7b	х	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
a	The governing body?	8a	х	
	Each committee with authority to act on behalf of the governing body?	8b		Х
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
-	organization's mailing address? If "Yes." provide the names and addresses on Schedule O	9		х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Х	
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
-	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	х	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes." describe			
-	in Schedule O how this was done	12c	х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
 15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	х	
	Other officers or key employees of the organization	15b	X	
~	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	100		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
ieu	taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation	100		
-	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
	List the states with which a copy of this Form 990 is required to be filed $\blacktriangleright$ MN , WI			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)	s onlv)	availa	ole
	for public inspection. Indicate how you made these available. Check all that apply.	,,,		
	X       Own website       Another's website       X       Upon request       Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	d financ	cial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	CHRIS AMUNDSEN - 763-971-4115			
	5601 BROOKLYN BOULEVARD, BROOKLYN CENTER, MN 55429			
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Form 990 (		INC.					41-0
Part VII	Compensation	of Officers,	Directors,	Trustees,	Key Employees,	Highest Co	mpensated
	Employees, and	d Independe	ent Contra	ctors			

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

 List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

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Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

Name and title         Average hours per work for an advector state is indicated and state to the state of the state	(A)	(B)		(C)					(D)	(E)	(F)
hours per vex.         box.         unservation is obtained and and characterization from the organizations (W2/1099-MISC)         compensation organizations (W2/1099-MISC)         compensation organizations (W2/1099-MISC)         compensation organizations (W2/1099-MISC)         and characterization and characterization and characterization and characterization and characterization (W2/1099-MISC)         and characterization anditeriterization and characterization andifference and cha	Name and title	Average	Positio					Reportable	Reportable	Estimated	
Weak (list any hours for related organizations below line)         Total (list any busine below line)         Total (list any busine line)         Total (list any busine (list any busine line)         Total (list an		hours per	box, unles		ss pei	rson i	s both	n an	compensation	compensation	amount of
(1)       PATRICIA BOLGER       40.00       x       209,972.       0.       12,005.         CHIEF FXECUTIVE OFFICER       40.00       x       173,772.       0.       14,660.         (3)       JENNIFER L THORSON       40.00       x       173,772.       0.       14,660.         (3)       JENNIFER L THORSON       40.00       x       173,772.       0.       14,660.         (3)       JENNIFER L THORSON       40.00       x       124,963.       0.       15,482.         (4)       CAROL LUO       40.00       x       110,144.       0.       14,762.         (5)       MAGIE FASSMORE       40.00       x       110,118.       0.       10,398.         (7)       JANET GRACIA       40.00       x       110,118.       0.       19,495.         (6)       KRISTIN NEUER       40.00       x       1100,966.       0.       19,495.         (7)       JANET GRACIA       40.00       x       110,966.       0.       19,495.         (8)       BREANHE HEOG       40.00       x       113,647.       0.       2,845.         (10)       BRAIA KUENLE       40.00       x       101,223.       0.       9,804.				cer an I	dad	lirecto	r/trus	tee)			
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(2) CHRIS AMUNDSEN       40.00       X       173,772.       0.       14,660.         (3) JENTER L THOSON       40.00       X       150,339.       0.       998.         (4) CAROL LUO       40.00       X       150,339.       0.       998.         (4) CAROL LUO       40.00       X       124,963.       0.       15,482.         (5) MAGGIE PASSMORE       40.00       X       110,444.       0.       14,762.         (6) KRISTIN NEUER       40.00       X       110,118.       0.       10,398.         (7) JANET GRACIA       40.00       X       100,966.       0.       19,495.         (7) JANET GRACIA       40.00       X       110,118.       0.       10,398.         (7) JANET GRACIA       40.00       X       110,966.       0.       19,495.         (8) BREANNE HEGG       40.00       X       113,647.       0.       2,845.         (9) SARAH KURNLE       40.00       X       101,223.       0.       9,804.         (10) BRENDA DEGE       40.00       X       101,223.       0.       9,804.         (11) GAYLE HATHORT       1.00       X       X       0.       0.       0.         (10) BENDY U	(1) PATRICIA BOLGER	40.00	_	_							
(2) CHRIS AMUNDSEN       40.00       x       173,772.       0.       14,660.         CHIEF PINANCIAL OFFICER       40.00       x       150,339.       0.       998.         (3) JENTFER L THORON       40.00       x       150,339.       0.       998.         (4) CAROL LUO       40.00       x       124,963.       0.       15,482.         (5) MAGDIE PASSMORE       40.00       x       110,444.       0.       14,762.         (6) KRISTIN NEUER       40.00       x       110,118.       0.       10,398.         (7) JANET GRACIA       40.00       x       100,966.       0.       19,495.         (7) JANET GRACIA       40.00       x       110,118.       0.       10,398.         (7) JANET GRACIA       40.00       x       110,966.       0.       19,495.         (8) BERANNE HEGG       40.00       x       116,039.       0.       4,162.         (9) SARAH KUENLE       40.00       x       1113,647.       0.       2,845.         (10) BERNA DEGE       40.00       x       101,223.       0.       9,804.         (11) GAVLE HAHURET       1.00       x       x       0.       0.       0.         (	CHIEF EXECUTIVE OFFICER				х				209,972.	Ο.	12,005.
(3) JENNIFER L THORSON       40.00       X       150,339.       0.998.         (4) CAROL LUO       40.00       X       150,339.       0.998.         (4) CAROL LUO       40.00       X       124,963.       0.15,482.         (5) MAGGIE PASSMORE       40.00       X       110,444.       0.14,762.         (6) KRISTIN NEURR       40.00       X       110,444.       0.14,762.         (7) JANET GRACIA       40.00       X       110,118.       0.10,398.         (7) JANET GRACIA       40.00       X       100,966.       0.19,495.         (8) BERANNE HEGG       40.00       X       116,039.       0.4,162.         (9) SARAH RUENLE       40.00       X       101,223.       0.9,804.         (10) BERNAL BEGE       40.00       X       101,223.       0.9,804.         (11) GAYLE HAYHURST       1.00       X       0.0.0.       0.         (12) WENDY UNGLAUE       1.00       X       X       0.0.0.       0.         (13) CRISTINA LIEN       1.00       X       X       0.0.0.       0.         (14) JEFF REMON       1.000       X       X       0.0.0.       0.         (13) CRISTINA LIEN       1.000       X <t< td=""><td>(2) CHRIS AMUNDSEN</td><td>40.00</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	(2) CHRIS AMUNDSEN	40.00									
CHIEF OPERATING OFFICER         X         150,339.         0.         998.           (4) CAROL LUO         40.00         X         124,963.         0.         15,482.           (5) MAGIE PASSMORE         40.00         X         110,444.         0.         14,762.           (6) KRISTIN NUER         40.00         X         110,444.         0.         14,762.           (7) JANET GRACIA         40.00         X         110,118.         0.         10,398.           (7) JANET GRACIA         40.00         X         100,966.         0.         19,495.           (8) BRANNE HEGG         40.00         X         116,039.         0.         4,162.           (9) SARAH KUENLE         40.00         X         116,039.         0.         4,162.           (9) SARAH KUENLE         40.00         X         116,039.         0.         4,162.           (9) SARAH KUENLE         40.00         X         113,647.         0.         2,845.           (10) BRNDA DEGE         40.00         X         101,223.         0.         9,804.           (11) GALE HAYHURST         1.00         X         0.         0.         0.           (11) GALUA HAYUNGT         1.00         X	CHIEF FINANCIAL OFFICER				Х				173,772.	0.	14,660.
(4) CAROL LUO       40.00       X       124,963.       0.       15,482.         (5) MAGGIE PASSMORE       40.00       X       110,444.       0.       14,762.         (6) KRISTIN NEUER       40.00       X       110,118.       0.       10,398.         (7) JANET GRACIA       40.00       X       110,118.       0.       10,398.         (7) JANET GRACIA       40.00       X       100,966.       0.       19,495.         (8) BREANNE HEGG       40.00       X       116,039.       0.       4,162.         (9) SARAH KUENLE       40.00       X       116,039.       0.       4,162.         (9) SARAH KUENLE       40.00       X       1113,647.       0.       2,845.         (10) BRENDA DEGE       40.00       X       101,223.       0.       9,804.         (11) GALL HAYHURST       1.00       X       X       0.       0.         (10) UCE CHAIR       1.00       X       X       0.       0.       0.         (13) CRISTUN LIEN       1.00       X       X       0.       0.       0.       0.         (14) JEFF REDMON       1.00       X       X       0.       0.       0.       0.     <	(3) JENNIFER L THORSON	40.00									
CHIEF PEOPLE OFFICER - OUTGOING         X         124,963.         0.         15,482.           (5)         MAGGIE PASSMORE         40.00         X         110,444.         0.         14,762.           (6)         KRISTIN NEUER         40.00         X         110,118.         0.         10,398.           (7)         JANET GRACIA         40.00         X         100,966.         0.         19,495.           (8)         BREANNE HEGG         40.00         X         116,039.         0.         4,162.           (9)         SARAH KUENLE         40.00         X         113,647.         0.         2,845.           (10)         BREDANNE HEGG         40.00         X         101,223.         0.         9,804.           (11)         GAYLE HAYHURST         1.00         X         X         0.         0.           (11)         GAYLE HAYHURST         1.00         X         0.         0.         0.           (12)         WENDY UNGLAUB         1.00         X         0.         0.         0.           (13)         CRIATR         X         0.         0.         0.         0.         0.           (14)         JEPF REDMON         1.00	CHIEF OPERATING OFFICER				Х				150,339.	0.	998.
(5) MAGGIE PASSMORE       40.00       X       110,444.       0.       14,762.         (6) KRISTIN NEUER       40.00       X       110,118.       0.       10,398.         (7) JANE GRACIA       40.00       X       110,118.       0.       10,398.         (7) JANE GRACIA       40.00       X       100,966.       0.       19,495.         (8) BREANNE HEGG       40.00       X       116,039.       0.       4,162.         (9) SARAH KUENLE       40.00       X       113,647.       0.       2,845.         (10) BREDAD DEGE       40.00       X       101,223.       0.       9,804.         (11) GAYLE HAYHURST       1.00       X       X       0.       0.         (11) GAYLE HAYHURST       1.00       X       X       0.       0.         (11) GAYLE HAYHURST       1.00       X       X       0.       0.       0.         (11) GAYLE HAYHURST       1.00       X       X       0.       0.       0.       0.         (12) WENDY UNGLAUB       1.00       X       X       0.       0.       0.       0.       0.       0.         (13) CRISTINA LEN       1.00       X       X       0. <td>(4) CAROL LUO</td> <td>40.00</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	(4) CAROL LUO	40.00									
SR. DIR INFORMATION SYSTEMS - OUT       X       110,444.       0.       14,762.         (6) KRISTIN NEUER       40.00       X       110,118.       0.       10,398.         (7) JANET GRACIA       40.00       X       110,0966.       0.       19,495.         (8) BREANNE HEGG       40.00       X       116,039.       0.       4,162.         (9) SARAH KUENLE       40.00       X       113,647.       0.       2,845.         (10) BRENDA DEGE       40.00       X       101,223.       0.       9,804.         (11) GATLE HATHURST       1.00       X       0.       0.       0.         (11) GATLE HATHURST       1.00       X       0.       0.       0.         (12) WENDY UNGLAUB       1.00       X       X       0.       0.       0.         (13) CRISTINA LIEN       1.00       X       X       0.       0.       0.         (14) JEFF REDMON       1.00       X       X       0.       0.       0.         (14) JEFF REDMON       1.00       X       X       0.       0.       0.         (15) PAMELA STEGORA AXBERG       1.00       X       X       0.       0.       0.	CHIEF PEOPLE OFFICER - OUTGOING				Х				124,963.	0.	15,482.
(6)       KRISTIN NEUER       40.00       X       110,118.       0.       10,398.         (7)       JANET GRACIA       40.00       X       1100,966.       0.       19,495.         (8)       BREANNE HEGG       40.00       X       116,039.       0.       4,162.         (9)       SARAH KUENLE       40.00       X       113,647.       0.       2,845.         (10)       BRENDA DEGE       40.00       X       101,223.       0.       9,804.         (11)       BATH ALURNE       1.00       X       0.       0.       0.         SR. DIR FINANCE & ACCOUNTING       1.00       X       0.       0.       0.         (11)       BATH ALURNE       1.00       X       0.       0.       0.         (11)       BATH ALURNE       1.00       X       0.       0.       0.         (12)       WENDY UNGLAUB       1.00       X       X       0.       0.       0.         (13)       CRISTINA LIEN       1.00       X       X       0.       0.       0.         TREASURER - OUTGOING       X       X       0.       0.       0.       0.       0.         (14)	(5) MAGGIE PASSMORE	40.00									
VP OF MEMBER ENGAGEMENT         X         110,118.         0.         10,398.           (7) JANET GRACIA         40.00         X         100,966.         0.         19,495.           (8) BREANNE HEGG         40.00         X         116,039.         0.         4,162.           (9) SARAH KUENLE         40.00         X         113,647.         0.         2,845.           (10) BRENDA DEGE         40.00         X         101,223.         0.         9,804.           (11) GAYLE HAYHURST         1.00         X         X         0.         0.         0.           (12) WENDY UNGLAUB         1.00         X         X         0.         0.         0.           1ST VICE CHAIR         X         X         0.         0.         0.         0.           (14) JEFF REDMON         1.00         X         X         0.         0.         0.           TREASURER         OUTGOING         X         X         0.         0.         0.           (15) FAMELA STEGORA AXBERG         1.00         X         X         0.         0.         0.           (16) KELLY ELOCH         1.00         X         X         0.         0.         0.							X		110,444.	0.	14,762.
(7) JANET GRACIA       40.00       x       100,966.       0.       19,495.         (8) BREANNE HEGG       40.00       x       116,039.       0.       4,162.         (9) SARAH KUENLE       40.00       x       113,647.       0.       2,845.         (10) BRENDA DEGE       40.00       x       113,647.       0.       2,845.         (10) BRENDA DEGE       40.00       x       101,223.       0.       9,804.         (11) GAYLE HAYHURST       1.00       x       0.       0.       0.         (12) WENDY UNGLAUB       1.00       x       x       0.       0.       0.         ST VICE CHAIR       1.00       x       x       0.       0.       0.       0.         (14) JEFF REDMON       1.00       x       x       0.       0.       0.       0.         (16) KELLY BLOCH       1.00       x       x       0.       0.       0.       0. <td< td=""><td>(6) KRISTIN NEUER</td><td>40.00</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	(6) KRISTIN NEUER	40.00									
CHIEF OF STAFF - OPERATIONS       X       100,966.       0.       19,495.         (8) BREANNE HEGG       40.00       X       116,039.       0.       4,162.         (9) SARAH KUENLE       40.00       X       113,647.       0.       2,845.         (10) BRENDA DEGE       40.00       X       101,223.       0.       9,804.         (11) GAYLE HAYHURST       1.00       X       0.       0.       0.         (12) WENDY UNGLAUB       1.00       X       X       0.       0.       0.         (13) CRISTINA LIEN       1.00       X       X       0.       0.       0.         (14) JEFF REDMON       1.00       X       X       0.       0.       0.         (14) JEFF REDMON       1.00       X       X       0.       0.       0.         TREASURER - OUTGOING       X       X       0.       0.       0.       0.         TREASURER       X							X		110,118.	0.	10,398.
(8)       BREANNE HEGG       40.00       X       116,039.       0.       4,162.         (9)       SARAH KUENLE       40.00       X       113,647.       0.       2,845.         (10)       BRENDA DEGE       40.00       X       101,223.       0.       9,804.         (11)       GAYLE HAYHURST       1.00       X       0.       0.       0.       0.         (11)       GAYLE HAYHURST       1.00       X       0.       0.       0.       0.         (11)       GAYLE HAYHURST       1.00       X       X       0.       0.       0.         (11)       GAYLE HAYHURST       1.00       X       X       0.       0.       0.         (12)       WENDY UNGLAUB       1.00       X       X       0.       0.       0.         (13)       CRISTINA LIEN       1.00       X       X       0.       0.       0.         (14)       JEFF REDMON       1.00       X       X       0.       0.       0.         (15)       PAMELA STEGORA AXBERG       1.00       X       X       0.       0.       0.         (16)       KELLY BLOCH       1.00       X       X		40.00									
VICE PRESIDENT OF PROGRAMS         X         116,039.         0.         4,162.           (9) SARAH KUENLE         40.00         X         113,647.         0.         2,845.           (10) BRENDA DEGE         40.00         X         101,223.         0.         9,804.           (11) GAYLE HAYHURST         1.00         X         X         0.         0.         0.           (11) GAYLE HAYHURST         1.00         X         X         0.         0.         0.           (12) WENDY UNGLAUB         1.00         X         X         0.         0.         0.           (13) CRISTINA LIEN         1.00         X         X         0.         0.         0.           2ND VICE CHAIR         1.00         X         X         0.         0.         0.           (14) JEFF REDMON         1.00         X         X         0.         0.         0.           THEASURER - OUTGOING         X         X         0.         0.         0.         0.           (16) KELLY BLOCH         1.00         X         X         0.         0.         0.           SECRETARY         X         0.         0.         0.         0.         0. <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>X</td> <td></td> <td>100,966.</td> <td>0.</td> <td>19,495.</td>							X		100,966.	0.	19,495.
(9) SARAH KUENLE       40.00       X       113,647.       0.       2,845.         (10) BRENDA DEGE       40.00       X       101,223.       0.       9,804.         (11) GAYLE HAYHURST       1.00       X       101,223.       0.       9,804.         (11) GAYLE HAYHURST       1.00       X       X       0.       0.       0.         (12) WENDY UNGLAUB       1.00       X       X       0.       0.       0.       0.         (13) CRISTINA LIEN       1.00       X       X       0.       0.       0.       0.         (14) JEFF REDMON       1.00       X       X       0.       0.       0.       0.         (15) FAMELA STEGORA AXBERG       1.00       X       X       0.       0.       0.       0.         (16) KELLY BLOCH       1.00       X       X       0.       0.       0.       0.         SECRETARY       X       X       0.       0.       0.       0.       0.       0.		40.00									
CHIEF DEV OFFICER       X       113,647.       0.       2,845.         (10) BRENDA DEGE       40.00       X       101,223.       0.       9,804.         (11) GAYLE HAYHURST       1.00       X       101,223.       0.       9,804.         (11) GAYLE HAYHURST       1.00       X       0.       0.       0.         (12) WENDY UNGLAUB       1.00       X       X       0.       0.       0.         131 CRISTINA LIEN       1.00       X       X       0.       0.       0.         (14) JEFF REDMON       1.00       X       X       0.       0.       0.         (15) PAMELA STEGORA AXBERG       1.00       X       X       0.       0.       0.         (16) KELLY BLOCH       1.00       X       X       0.       0.       0.       0.         (17) MARIELA AMPUERO       1.00       X       X       0.       0.       0.       0.		10.00					X		116,039.	0.	4,162.
(10) BRENDA DEGE       40.00       x       101,223.       0.9,804.         (11) GAYLE HAYHURST       1.00       x       x       0.0.0.       9,804.         (11) GAYLE HAYHURST       1.00       x       x       0.0.0.       0.0.         CHAIR       X       X       x       0.0.0.       0.0.         (12) WENDY UNGLAUB       1.00       x       x       0.0.0.       0.0.         13T VICE CHAIR       1.00       x       x       0.0.0.       0.0.         (13) CRISTINA LIEN       1.00       x       x       0.0.0.       0.0.         2ND VICE CHAIR       1.00       x       x       0.0.0.       0.0.         (14) JEFF REDMON       1.00       x       x       0.0.0.       0.         TREASURER - OUTGOING       1.00       x       x       0.0.0.       0.         (15) PAMELA STEGORA AXBERG       1.00       x       x       0.0.0.       0.         (16) KELLY BLOCH       1.00       x       x       0.0.0.       0.         SECRETARY       X       X       0.0.0.       0.       0.         (17) MARIELA AMPUERO       1.00       1.00       1.00       0.       0.		40.00							110 615		o o
SR. DIR FINANCE & ACCOUNTING       X       101,223.       0.       9,804.         (11) GAYLE HAYHURST       1.00       X       X       0.       0.       0.         CHAIR       X       X       X       0.       0.       0.       0.         (12) WENDY UNGLAUB       1.00       X       X       0.       0.       0.       0.         1ST VICE CHAIR       X       X       X       0.       0.       0.       0.         (13) CRISTINA LIEN       1.00       X       X       0.       0.       0.       0.         (14) JEFF REDMON       1.00       X       X       0.       0.       0.       0.         TREASURER - OUTGOING       X       X       X       0.       0.       0.       0.         (15) PAMELA STEGORA AXBERG       1.00       X       X       0.       0.       0.       0.         (16) KELLY BLOCH       1.00       X       X       0.       0.       0.       0.         SECRETARY       X       X       0.       0.       0.       0.       0.       0.					Х				113,647.	0.	2,845.
(11) GAYLE HAYHURST       1.00       X       X       0.       0.       0.         CHAIR       X       X       X       0.       0.       0.       0.         (12) WENDY UNGLAUB       1.00       X       X       0.       0.       0.       0.         1ST VICE CHAIR       X       X       0.       0.       0.       0.       0.         (13) CRISTINA LIEN       1.00       X       X       0.       0.       0.       0.         2ND VICE CHAIR       1.00       X       X       0.       0.       0.       0.         (14) JEFF REDMON       1.00       X       X       0.       0.       0.       0.         TREASURER - OUTGOING       X       X       X       0.       0.       0.       0.         (15) PAMELA STEGORA AXBERG       1.00       X       X       0.       0.       0.       0.         (16) KELLY BLOCH       1.00       X       X       0.       0.       0.       0.         SECRETARY       X       X       0.       0.       0.       0.       0.       0.         (17) MARIELA AMPUERO       1.00       1.00       1.0		40.00							101 000		
CHAIR       X       X       X       X       0.       0.       0.         (12) WENDY UNGLAUB       1.00       X       X       0.       0.       0.         1ST VICE CHAIR       X       X       0.       0.       0.       0.         (13) CRISTINA LIEN       1.00       X       X       0.       0.       0.         2ND VICE CHAIR       1.00       X       X       0.       0.       0.         (14) JEFF REDMON       1.00       X       X       0.       0.       0.         TREASURER - OUTGOING       X       X       0.       0.       0.       0.         (15) PAMELA STEGORA AXBERG       1.00       X       X       0.       0.       0.         TREASURER       X       X       0.       0.       0.       0.       0.         (16) KELLY BLOCH       1.00       X       X       0.       0.       0.       0.         (17) MARIELA AMPUERO       1.00       V       V       V       0.       0.       0.		1					X		101,223.	0.	9,804.
(12) WENDY UNGLAUB       1.00       X       X       0.       0.       0.         1ST VICE CHAIR       1.00       X       X       0.       0.       0.       0.         (13) CRISTINA LIEN       1.00       X       X       X       0.       0.       0.         2ND VICE CHAIR       1.00       X       X       0.       0.       0.       0.         (14) JEFF REDMON       1.00       X       X       0.       0.       0.       0.         TREASURER - OUTGOING       X       X       X       0.       0.       0.       0.         (15) PAMELA STEGORA AXBERG       1.00       X       X       0.       0.       0.       0.         (16) KELLY BLOCH       1.00       X       X       0.       0.       0.       0.         SECRETARY       X       X       0.       0.       0.       0.       0.       0.         (17) MARIELA AMPUERO       1.00<		1.00									•
1ST VICE CHAIRXXX0.0.0.(13) CRISTINA LIEN1.00XX0.0.0.2ND VICE CHAIRXXX0.0.0.(14) JEFF REDMON1.00XX0.0.0.TREASURER - OUTGOINGXXX0.0.0.(15) PAMELA STEGORA AXBERG1.00XX0.0.0.TREASURERXX0.0.0.0.(16) KELLY BLOCH1.00XX0.0.0.SECRETARYXX0.0.0.0.(17) MARIELA AMPUERO1.00 </td <td></td> <td>1 00</td> <td>Х</td> <td></td> <td>Х</td> <td></td> <td></td> <td></td> <td>0.</td> <td>0.</td> <td>0.</td>		1 00	Х		Х				0.	0.	0.
(13) CRISTINA LIEN1.00XXX0.0.0.2ND VICE CHAIRXXX0.0.0.0.(14) JEFF REDMON1.00XXX0.0.0.TREASURER - OUTGOINGXXX0.0.0.0.(15) PAMELA STEGORA AXBERG1.00XX0.0.0.TREASURERXX0.0.0.0.(16) KELLY BLOCH1.00XX0.0.0.SECRETARYXX0.0.0.0.(17) MARIELA AMPUERO1.001.001.001.001.001.00		1.00								•	•
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DIRECTOR-AT-LARGE    A      U. U. U.		L 1.00	37							0	<u>م</u>
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032007 12-23-20

Form 990 (2020)

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Form 990 (2020)

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Name and titleAverage hours per weekPosition (do not check more than one box, unless person is both an officer and a director/trustee)Reportable compensation from the organizations (W-2/1099-MISC)Estimated amount of other compensation from related organizations (W-2/1099-MISC)(18) DANIEL BALLARD1.00X0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.	Part VII Section A. Officers, Directors, Trus		ploy	ees,			ghes	st C			
Number of Loads     Inclusion     Inclusion <t< td=""><td>(A)</td><td>(B)</td><td>1</td><td></td><td></td><td></td><td>n</td><td></td><td>(D)</td><td>(E)</td><td>(F)</td></t<>	(A)	(B)	1				n		(D)	(E)	(F)
(Hit and Constraints)       (Hit and Constra	Name and title			not c	not check more than one				-		
Notes									· ·		
(18) DATEL BALLARD       1.00       X       0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.			tor								
(18) DATEL BALLARD       1.00       X       0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.		hours for	· direc				B			<b>v</b>	· ·
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DIRECOR-X-1-ARGE       X       0.       0.       0.       0.         (19) CHESTENE BATTEST       1.00       X       0.       0.       0.       0.         (20) JONE SINA       1.00       X       0.       0.       0.       0.       0.         (20) JONE SINA       1.00       X       0.	(18) DANTEL BALLARD	,	-	=	9	Å	프님	2			
(19) CERTSTINE DATIST       1.00       X       0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.		1.00	x						0.	0.	0.
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(20) JOIN STRA       1.00       X       0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.	DIRECTOR-AT-LARGE		x						0.	0.	0.
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(1) KELL CADVELL       1.00       X       0.       0.       0.         DIRECTOR-AT-LARGE       1.00       X       0.       0.       0.       0.         DIRECTOR-AT-LARGE       X       0.       0.       0.       0.       0.       0.         DIRECTOR-AT-LARGE       X       0.	DIRECTOR-AT-LARGE - OUTGOING		x						0.	0.	0.
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1b       Subtotal       1,311,483.       0.       104,611.         c       Total from continuation sheets to Part VII, Section A       0. <td< td=""><td></td><td>1.00</td><td></td><td></td><td></td><td></td><td></td><td></td><td>0</td><td>0</td><td>0</td></td<>		1.00							0	0	0
c Total from continuation sheets to Part VII, Section A       0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.											
d Total (add lines 1b and 1c)       ▶       1,311,483.       0.       104,611.         2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization       10         3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual       3       X         4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual       4       X         5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services       5       X         Section B. Independent Contractors         1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensated independent contractors that received more than \$100,000 of compensation       (B)       (C)         Mame and business address       NONE       Description of services       Compensation         2       Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation       1         2       Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization											
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rendered to the organization? If "Yes," complete Schedule J for such person       5       X         Section B. Independent Contractors       1       Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.       (B)       (C)         (A)       (B)       (C)       Compensation         Name and business address       NONE       Description of services       Compensation         Image: Compensation of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization       Image: Compensation for the calendar year ending with or within the organization's tax year.         Image: Compensation for the calendar year ending with or within the organization of services       Compensation         Image: Compensation for the calendar year ending with or within the organization of services       Compensation         Image: Compensation for the calendar year ending with or within the organization of services       Compensation         Image: Compensation for the calendar year ending with or within the organization of services       Compensation         Image: Compensation for the calendar year ending with or within the organization       Image: Compensation for the calendar year ending with or within the organization         Image: Compensation for the calendar year ending with organization       Image: Compensa											
Section B. Independent Contractors         1       Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.         (A)       (B)       (C)         Name and business address       NONE       Description of services       Compensation         0       0       0       0       0       0	rendered to the organization? If "Yes." corr	Iplete Schedul	e J f	or su	ıch	, pers	son				5 X
the organization. Report compensation for the calendar year ending with or within the organization's tax year.         (A)       (B)       (C)         Name and business address       NONE       Description of services       Compensation         Image: Compensation of the calendar year ending with or within the organization's tax year.       Image: Compensation       Compensation         Image: Compensation of services       Image: Compensation       Image: Compensation       Image: Compensation         Image: Compensation of services       Image: Compensation       Image: Compensation       Image: Compensation         Image: Compensation of services       Image: Compensation of services       Image: Compensation       Image: Compensation         Image: Compensation of services       Image: Compensation of services       Image: Compensation       Image: Compensation         Image: Compensation of services       Image: Compensation of services       Image: Compensation       Image: Compensation         Image: Compensation from the organization       Image: Compensation of services       Image: Compensation of services       Image: Compensation of services											
(A) Name and business address       NONE       (B) Description of services       (C) Compensation         Image: Comparison of the service of the	1 Complete this table for your five highest co	mpensated inc	lepe	ende	nt co	ontra	acto	rs th	nat received more than \$	100,000 of compensa	tion from
Name and business address       NONE       Description of services       Compensation	the organization. Report compensation for	the calendar y	ear e	endir	ng w	/ith o	or wi	thin	the organization's tax y	ear.	
2 Total number of independent contractors (including but not limited to those listed above) who received more than     \$100,000 of compensation from the organization     0		addraca	37/	<b>~ *</b> * *	-						
\$100,000 of compensation from the organization		address	N	JNE	5				Description of s	ervices (	Jompensation
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\$100,000 of compensation from the organization											
	2 Total number of independent contractors (i	ncluding but n	ot lir	nited	d to	thos	se lis	ted	above) who received mo	ore than	
SEE PART VIT SECTION A CONTINUATION SHEETS Form 990 (2020)			1 7 3 7		<u></u>	)	<u>v</u>		TIMO		- 000
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INC.

Form 990

41-0693910

Form 990 INC.									41-009	3910
Part VII Section A. Officers, Directors, Tr		nplo	yee			ligh	est (		ees (continued)	
(A)	(B)				C)			(D)	(E)	(F)
Name and title	Average				ition			Reportable	Reportable	Estimated
	hours	(C	heck	( all i	that	app	ly)	compensation	compensation	amount of
	per							from	from related	other
	week	u.				loyee		the	organizations (W-2/1099-MISC)	compensation from the
	(list any hours for	direct				d em p		organization (W-2/1099-MISC)	(00-2/1099-00130)	organization
	related	e or	stee			Isate		(** 2/1000 10100)		and related
	organizations	trust	al tru		yee	lad mo				organizations
	below	Individual trustee or director	Institutional trustee	er	Key employee	Highest com pen sated em ployee	ler			
	line)	Indiv	Insti	Officer	Key	High	Former			
(27) DR. SHANNON LAUGHLIN-TOMMASO	1.00									
DIRECTOR-AT-LARGE		х						0.	0.	0.
(28) MELISSA MEYERS	1.00									
DIRECTOR-AT-LARGE		х						0.	0.	0.
(29) JANESSA NELSON	1.00									
DIRECTOR-AT-LARGE		х						0.	0.	0.
(30) MARNIE OVERMAN	1.00									
DIRECTOR-AT-LARGE	1.00	x						0.	0.	0.
(31) CAREN PETRULA-BERRY	1.00	21								0.
DIRECTOR-AT-LARGE	1.00	х						0.	0.	0.
(32) NORMA PORTER	1.00	Δ						0.		0.
DIRECTOR-AT-LARGE	1.00	x						0.	0.	0.
(33) NICHOLAS STILLINGS	1 00	~						0.	0.	0.
	1.00	77							0	
DIRECTOR-AT-LARGE	1 00	Х						0.	0.	0.
(34) BROOKE STORY	1.00									
DIRECTOR-AT-LARGE	1 00	Х						0.	0.	0.
(35) JEAN BENNINGTON SWEENEY	1.00									
DIRECTOR-AT-LARGE		Х						0.	0.	0.
(36) DR. RACHEL WOBSCHALL	1.00									
DIRECTOR-AT-LARGE		Х						0.	0.	0.
(37) MAI NHIA XIONG-CHAN	1.00									
DIRECTOR-AT-LARGE		Х						0.	0.	0.
		1								
	1									
	1				-					
		-								
	1	I	I		I					
Total to Part VII, Section A, line 1c								1	1	

032201 04-01-20

			2020) INC						41-0693	910 Page <b>9</b>
Pa	rt \	/111								
			Check if Schedule O co	onta	ins a response	or note to any line	e in this Part VIII (A) Total revenue	<b>(B)</b> Related or exempt	(C) Unrelated	(D) Revenue excluded
							i otal revenue	function revenue	business revenue	from tax under sections 512 - 514
<i>6</i> 0	-1		Federated campaigns		1a	49,978.				30010113 312 314
, Grants mounts	'		Membership dues							
D G			Fundraising events			328,585.				
ifts ar A										
s, G mila			Government grants (contrib			4,305,109.				
rsi			All other contributions, gifts, g							
ibut			similar amounts not included a	above	9 <b>1</b> f	1,620,969.				
Contributions, Gifts, and Other Similar Ar		g	Noncash contributions included in lin	nes 1a	a-1f <b>1g</b> \$	44,639.				
<u>a C</u>		h	Total. Add lines 1a-1f			<b>&gt;</b>	6,304,641.			
						Business Code		CCC 110		
ice	2	a	CAMPING FEES EVENT PROGRAM FEES			721210 900099	666,119. 87,896.	666,119.		
ierv ue		b     EVENT PROGRAM FEES     900099       c     ADULT TRAINING FEES     900099		555.	87,896. 555.					
Program Service Revenue		c d	ADOLI IRAINING FEES			300033	555.	555.		
gra Re		u e								
Pro			All other program service re	even	ue					
		g	Total. Add lines 2a-2f				754,570.			
	3		Investment income (includi							
			other similar amounts)			►	372,788.			372,788.
	4		Income from investment of	tax-	exempt bond p	oroceeds 🕨 🕨				
	5		Royalties	<u>.</u>						
				-	(i) Real	(ii) Personal				
	6			<u>6a</u>	39,996.					
				6b	0. 39,996.					
			Rental income or (loss)	6c	39,990.		39,996.			39,996.
	7		Net rental income or (loss) Gross amount from sales of	 	(i) Securities	(ii) Other				
	'	u	assets other than inventory	7a	3,014,115.					
		b	Less: cost or other basis		, ,	,				
en			and sales expenses	7b	2,733,422.	Ο.				
evenue		с	r i i i i i i i i i i i i i i i i i i i	7c	280,693.	7,910.				
Rev		d	Net gain or (loss)		<u></u>	►	288,603.			288,603.
Other R	8	а	Gross income from fundraising	-						
ð			including \$3							
			contributions reported on I		· ·					
			Part IV, line 18							
			Less: direct expenses			59,134.	-39,134.			-39,134.
	۵		Net income or (loss) from for Gross income from gaming		-	····· •				35,154.
	J	a	Part IV, line 19							
		b	Less: direct expenses							
			Net income or (loss) from g			►				
	10		Gross sales of inventory, le							
			and allowances			18,271,999.				
		b	Less: cost of goods sold		10b	7,349,149.				
		С	Net income or (loss) from s	ales	of inventory		10,922,850.	10,922,850.		
SI			NT GODI I NUDOVIC TRACE			Business Code	F1 F66			F1 544
leor	11		MISCELLANEOUS INCOME			900099	51,566.		<u> </u>	51,566.
ilar ven		b								
Miscellaneous Revenue		c d	All other revenue							
Σ			Total. Add lines 11a-11d				51,566.			
	12		Total revenue. See instruction				18,695,880.	11,677,420.	0.	713,819.
032009	9 12	-23-								Form <b>990</b> (2020)

12490326 144198 64467

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Form 990 (2020)

#### INC. Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Х Check if Schedule O contains a response or note to any line in this Part IX **(D)** Fundraising expenses (C) Management and general expenses (B) (A) Do not include amounts reported on lines 6b. Program service expenses Total expenses 7b, 8b, 9b, and 10b of Part VIII. Grants and other assistance to domestic organizations 27,500. 27,500. and domestic governments. See Part IV, line 21 Grants and other assistance to domestic 2 121,677. 121,677. individuals. See Part IV, line 22 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members 4 5 Compensation of current officers, directors, 894,843. 236,215. 375,318. 283,310. trustees, and key employees 6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 6,369,514. 4,950,704. 587,602. 831,208. Other salaries and wages 7 8 Pension plan accruals and contributions (include 486,426. 346,297. 63,337. 76,792. section 401(k) and 403(b) employer contributions) 815,669. 586,862. 98,739. 130,068. Other employee benefits 9 627,722. 449,917. 81,766. 96,039. 10 Payroll taxes 11 Fees for services (nonemployees): Management а 25,905. 279. 25,626. b Legal 43,574. 43,574. Accounting С 42,000. 42,000. Lobbying d Professional fundraising services. See Part IV, line 17 е 109,362. 109,362. Investment management fees f Other. (If line 11g amount exceeds 10% of line 25, g 193,198. 141,035. 16,690. 350,923. column (A) amount, list line 11g expenses on Sch 0.) Advertising and promotion 12 19,239. 17,475. 680. 1,084. Office expenses 13

652,439.

75,539.

85,325.

1,229,308.

253,444.

12

613,486.

71,301.

39,885.

1,143,628.

1,079,575.

273,269.

267,216.

213,295.

446,187.

11,274,341.

196,375.

16,832.

35,037.

34,090.

39,520.

4,917.

3,902.

28,038.

14,039.

58,275.

1,763,574.

1,885.

above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) 1,089,308. SUPPLIES а EQUIPMENT 368,594. h 289,090. PRINTING & MEDIA С 246,733. TELECOMMUNICATIONS d 523,603. e All other expenses 14,747,737. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization 26 reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.

if following SOP 98-2 (ASC 958-720)

Information technology

Royalties

Occupancy

Payments of travel or entertainment expenses

for any federal, state, or local public officials ...

Conferences, conventions, and meetings

Payments to affiliates

Depreciation, depletion, and amortization

Other expenses. Itemize expenses not covered

032010 12-23-20

14

15

16

17

18

19 20

21

22

23

24

Travel

Interest

Insurance

Form 990 (2020)

22,121.

2,353.

10,403.

51,590.

17,549.

4,816.

67,287.

17,972.

19,399.

19,141.

1,709,822.

12490326 144198 64467

Check here

2020.05091 GIRL SCOUTS OF MN AND WI 64467 1

	990 (2 <b>t X</b>	2020) INC. Balance Sheet		41-	0693910 Page 11
		Check if Schedule O contains a response or note to any line in this Part X			
			<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing	813,708.	1	667,543
	2	Savings and temporary cash investments	2,429,498.	2	3,185,978.
	3	Pledges and grants receivable, net	946,347.	3	806,397
	4	Accounts receivable, net	594,489.	4	3,078,095
	5	Loans and other receivables from any current or former officer, director,			
		trustee, key employee, creator or founder, substantial contributor, or 35%			
		controlled entity or family member of any of these persons		5	
	6	Loans and other receivables from other disqualified persons (as defined			
		under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
ω	7	Notes and loans receivable, net		7	
Assets	8	Inventories for sale or use	345,693.	8	336,779
As	9	Prepaid expenses and deferred charges	197,753.	9	190,234
	10a	Land, buildings, and equipment: cost or other			
		basis. Complete Part VI of Schedule D 10a 32,336,297.			
	b	Less: accumulated depreciation 10b 17,361,603.	15,600,678.	10c	14,974,694.
	11	Investments - publicly traded securities	24,769,412.	11	27,793,227.
	12	Investments - other securities. See Part IV, line 11		12	
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	5,535,622.	15	6,277,844.
	16	Total assets. Add lines 1 through 15 (must equal line 33)	51,233,200.	16	57,310,791
	17	Accounts payable and accrued expenses	1,123,928.	17	1,033,698.
	18	Grants payable		18	
	19	Deferred revenue	294,007.	19	333,383
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D	5,270,000.	21	5,940,000
ŝ	22	Loans and other payables to any current or former officer, director,			
i ti		trustee, key employee, creator or founder, substantial contributor, or 35%			
Liabilities		controlled entity or family member of any of these persons		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24). Complete Part X	1 0/0 000		
		of Schedule D	1,843,900.	25	1,779,620.
	26	Total liabilities. Add lines 17 through 25	8,531,835.	26	9,086,701.
<u>ہ</u>		Organizations that follow FASB ASC 958, check here $\blacktriangleright$ X			
jče		and complete lines 27, 28, 32, and 33.			40 100 040
alar	27	Net assets without donor restrictions	36,950,283.	27	42,198,249.
ä	28	Net assets with donor restrictions	5,751,082.	28	6,025,841.
ň		Organizations that do not follow FASB ASC 958, check here			
Net Assets or Fund Balances	00	and complete lines 29 through 33.			
ŝ	29	Capital stock or trust principal, or current funds		29	
SSE	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
₹	31	Retained earnings, endowment, accumulated income, or other funds	10 701 265	31	18 224 000
ž	32	Total net assets or fund balances	<u>42,701,365.</u> 51,233,200.	32	48,224,090.
	33	Total liabilities and net assets/fund balances	51,233,200.	33	57,310,791. Form <b>990</b> (2020

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GIRL	SCOUTS	OF	MN	AND	WI	RIVER	VALLEYS
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Form	1990 (2020) INC.	41	-0693910	Page <b>12</b>
Pa	rt XI Reconciliation of Net Assets			
	Check if Schedule O contains a response or note to any line in this Part XI			X
1	Total revenue (must equal Part VIII, column (A), line 12)	1	18,695	,880.
2	Total expenses (must equal Part IX, column (A), line 25)	2	14,747	,737.
3	Revenue less expenses. Subtract line 2 from line 1	3	3,948	,143.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	42,701	,365.
5	Net unrealized gains (losses) on investments	5	1,502	,360.
6	Donated services and use of facilities	6		
7	Investment expenses	7		
8	Prior period adjustments	8		
9	Other changes in net assets or fund balances (explain on Schedule O)	9	72	,222.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,			
	column (B))	10	48,224	,090.
Pa	rt XII Financial Statements and Reporting			

Check if Schedule O contains a response or note to any line in this Part XII

			Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other			
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a			
	separate basis, consolidated basis, or both:			
	Separate basis Consolidated basis Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis,			
	consolidated basis, or both:			
	Separate basis X Consolidated basis Both consolidated and separate basis			
с	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit,			
	review, or compilation of its financial statements and selection of an independent accountant?	2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit			
	Act and OMB Circular A-133?	3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit			
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits	3b		
		-		(0000)

Form **990** (2020)

032012 12-23-20

SCHEDULE A Public Charity Status and Public Support							OMB No. 1545-0047
(Form 990 or 990-EZ)		nization is a section 501					2020
		47(a)(1) nonexempt cha			or a section		2020
Department of the Treasury Internal Revenue Service	•	Attach to Form 990 or F v/Form990 for instruction			formation		Open to Public Inspection
Name of the organization	· · · · · ·					Employer	identification number
	INC.				-		1-0693910
Part I Reason f	or Public Charity Status.	(All organizations must o	omplete this	s part.) S	ee instruction	s.	
The organization is not a	private foundation because it is: (	For lines 1 through 12, c	heck only or	ne box.)			
	vention of churches, or association				)(A)(i).		
	cribed in section 170(b)(1)(A)(ii).				-		
	a cooperative hospital service orga		•			VIII) Fister	
4 A medical res	earch organization operated in co	njunction with a nospital	described in	1 Sectio	n 170(d)(1)(A	(III). Enter	the hospital's name,
•	on operated for the benefit of a co	llege or university owned	or operated	d by a do	vernmental u	nit describe	ed in
	b)(1)(A)(iv). (Complete Part II.)						
·	e, or local government or government	nental unit described in	section 170	(b)(1)(A)	(v).		
77	on that normally receives a substa					ne general p	oublic described in
section 170(b	<b>)(1)(A)(vi).</b> (Complete Part II.)						
8 A community	trust described in section 170(b)	(1)(A)(vi). (Complete Par	t II.)				
-	I research organization described			-		-	-
	or a non-land-grant college of agric	culture (see instructions).	Enter the na	ame, city	, and state of	the college	or
university:		then 00 1/00/ of its summ					
	on that normally receives (1) more ed to its exempt functions, subjec				,	. ,	0
	nrelated business taxable income	•	. ,				•
	509(a)(2). (Complete Part III.)			oo aoqan			
	on organized and operated exclus	ively to test for public sa	fety. See <b>se</b>	ection 50	9(a)(4).		
12 An organizatio	on organized and operated exclus	ively for the benefit of, to	perform the	e functior	ns of, or to ca	rry out the	purposes of one or
more publicly	supported organizations describe	ed in <b>section 509(a)(1)</b> c	r section 50	<b>09(a)(2)</b> .	See <b>section</b>	5 <b>09(a)(3).</b> C	Check the box in
lines 12a thro	ugh 12d that describes the type o	of supporting organization	n and comple	ete lines	12e, 12f, and	12g.	
	pporting organization operated, s	-	• • • •	-			
	ed organization(s) the power to re		majority of	the direc	tors or truste	es of the su	pporting
	n. You must complete Part IV, Se		ion with ito (	ounnorto	d organizatio		ina
	upporting organization supervised nanagement of the supporting org				•		•
	n(s). You must complete Part IV,		ane persone	5 1141 001			
<u> </u>	ctionally integrated. A supportin		in connectio	on with, a	nd functional	ly integrate	d with,
its supporte	d organization(s) (see instructions	s). You must complete l	Part IV, Sect	tions A,	D, and E.		
d 🗌 Type III nor	n-functionally integrated. A supp	porting organization oper	ated in conn	nection w	ith its suppor	ted organiz	ation(s)
that is not fu	unctionally integrated. The organiz	zation generally must sat	isfy a distrib	ution req	uirement and	an attentiv	reness
	t (see instructions). You must con	• •					
	pox if the organization received a				Туре I, Туре	II, Type III	
•	integrated, or Type III non-functio			lion.			
	of supported organizations ng information about the supporte	ad organization(s)					
(i) Name of suppo		(iii) Type of organization	(iv) Is the organiz in your governing		(v) Amount o	monetary	(vi) Amount of other
organization		(described on lines 1-10 above (see instructions))	Yes	No	support (see ir	structions)	support (see instructions)
			├				
Total							
LHA For Paperwork Ber	duction Act Notice see the Instr	uctions for Form 000 o	000 E7	122021 01	Schol	dulo A (Eor	m 000 or 000 E7) 2020

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 032021 01-25-21 Schedule A (Form 990 or 990-EZ) 2020 15

Schedule A (Form 990 or 990 EZ) 2020 INC.

Part II

41-0693910 Page 2

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	<b>(b)</b> 2017	<b>(c)</b> 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	2227282.	2979381.	2107959.	2432130.	6304641.	<u>16051393.</u>
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge $\dots$						
4	Total. Add lines 1 through 3	2227282.	2979381.	2107959.	2432130.	6304641.	16051393.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						1022532.
6	Public support. Subtract line 5 from line 4.						15028861.
Sec	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	<b>(b)</b> 2017	<b>(c)</b> 2018	(d) 2019	(e) 2020	(f) Total
7	Amounts from line 4	2227282.	2979381.	2107959.	2432130.	6304641.	16051393.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	547,761.	656,228.	677,021.	461,714.	412,784.	2755508.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)	99,856.	183,600.	59,117.	28,962.	51,566.	423,101.
11	Total support. Add lines 7 through 10						19230002.
12	Gross receipts from related activities,	etc. (see instructio	ons)			12 99	,018,376.
13	First 5 years. If the Form 990 is for th	ne organization's fir	rst, second, third, f	fourth, or fifth tax y	ear as a section 5	01(c)(3)	
	organization, check this box and stor						
Sec	ction C. Computation of Publi	c Support Per	centage				
14	Public support percentage for 2020 (I	ine 6, column (f), d	ivided by line 11, c	olumn (f))		14	78.15 %
	Public support percentage from 2019					15	70.68 %
16a	33 1/3% support test - 2020. If the c	organization did no	t check the box or	n line 13, and line <sup>-</sup>	14 is 33 1/3% or m	ore, check this bo	
	stop here. The organization qualifies		-				
b	33 1/3% support test - 2019. If the c	organization did no	t check a box on l	ine 13 or 16a, and	line 15 is 33 1/3%	or more, check th	is box
	and stop here. The organization qual		• •				
17a	10% -facts-and-circumstances test	- 2020. If the org	anization did not c	heck a box on line	e 13, 16a, or 16b, a	nd line 14 is 10%	or more,
	and if the organization meets the fact	s-and-circumstance	es test, check this	box and stop he	<b>re.</b> Explain in Part	VI how the organiz	ation
	meets the facts-and-circumstances te	st. The organizatio	n qualifies as a pu	blicly supported o	rganization		▶□
b	10% -facts-and-circumstances test	- 2019. If the org	anization did not c	heck a box on line	e 13, 16a, 16b, or 1	7a, and line 15 is	10% or
	more, and if the organization meets the	ne facts-and-circum	nstances test, cheo	ck this box and <b>st</b>	t <b>op here.</b> Explain ii	n Part VI how the	
	organization meets the facts-and-circu	umstances test. Th	e organization qua	alifies as a publicly	supported organiz	ation	
18	Private foundation. If the organization	n did not check a	box on line 13, 16a	a, 16b, 17a, or 17b	o, check this box a	nd see instructions	s ►
					Sche	dule A (Form 990	or 990-EZ) 2020

Schedule A (Form 990 or 990-EZ) 2020 INC.

Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to

qualify under the tests listed below, please complete Part II.)
Section A Public Support

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus- iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
с	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9	Amounts from line 6						
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b	Unrelated business taxable income						
	(less section 511 taxes) from businesses acquired after June 30, 1975						
с	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First 5 years. If the Form 990 is for the	ne organization's fi	rst, second, third,	fourth, or fifth tax	year as a section 5	601(c)(3) organizatio	on,
Sec	ction C. Computation of Public	c Support Per	rcentage				
15	Public support percentage for 2020 (	ine 8, column (f), d	livided by line 13,	column (f))		15	%
	Public support percentage from 2019					16	%
Sec	ction D. Computation of Invest	stment Income	e Percentage				
17	Investment income percentage for 20	<b>)20</b> (line 10c, colur	mn (f), divided by I	ine 13, column (f))		17	%
18	Investment income percentage from	2019 Schedule A,	Part III, line 17			18	%
19a	33 1/3% support tests - 2020. If the	organization did n	not check the box	on line 14, and lin	e 15 is more than 3	$33  1/3\%$ , and line $1^{-1}$	7 is not
	more than 33 1/3%, check this box a	nd <b>stop here.</b> The	organization qual	ifies as a publicly	supported organiza	ation	
b	33 1/3% support tests - 2019. If the	organization did n	not check a box or	n line 14 or line 19	a, and line 16 is mo	ore than 33 1/3%, a	ind
	line 18 is not more than 33 1/3%, che	ck this box and <b>st</b>	op here. The orga	anization qualifies	as a publicly suppo	orted organization	
20	Private foundation. If the organization	on did not check a	box on line 14, 19	a, or 19b, check t			▶□
03202	3 01-25-21		1 7	,	Sch	edule A (Form 990	0 or 990-EZ) 2020

<sup>2020.05091</sup> GIRL SCOUTS OF MN AND WI 64467\_1

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1

2

3a

3b

3c

4a

4b

4c

5a

5b

5c

6

7

8

9a

9b

9c

10a

10b

Yes No

# Schedule A (Form 990 or 990-EZ) 2020 INC. Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If* "Yes," *describe in* **Part VI** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If* "Yes," *complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If* "Yes." *complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If* "Yes," *provide detail in* **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer line 10b below.*
- **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

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Schedule A (Form 990 or 990-EZ) 2020

Sche	dule A (Form 990 or 990-EZ) 2020 INC • 4	1-069391	0 ра	age 5
Pa	rt IV Supporting Organizations (continued)		_	
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in lines 11b and			
	11c below, the governing body of a supported organization?	11a		
b	A family member of a person described in line 11a above?	11b		
с	A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide			
	detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of on			
	more supported organizations have the power to regularly appoint or elect at least a majority of the organization's offic directors, or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s)	ers,		
	effectively operated, supervised, or controlled the organization's activities. If the organization had more than one support	rted		
	organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among t			
	supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in line 2, above, did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instru-	uctions).		
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>			
с	The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity.	/ (see instructior	1 <u>s).</u>	
2	Activities Test. Answer lines 2a and 2b below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement,			
	one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in			
	Part VI the reasons for the organization's position that its supported organization(s) would have engaged in			
	these activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer lines 3a and 3b below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard.	3b		

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Schedule A (Form 990 or 990-EZ) 2020

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GIRL S	SCOUTS	$\mathbf{OF}$	MN	AND	WI	RIVER	VALLEYS,
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	Ile A (Form 990 or 990-EZ) 2020 INC.	-		11-0693910 Page
Part		<u> </u>		
1	Check here if the organization satisfied the Integral Part Test as a qualifyin			Part VI). See instructions
	All other Type III non-functionally integrated supporting organizations mus		Sections A through E.	(B) Current Year
ectio	n A - Adjusted Net Income		(A) Prior Year	(optional)
<b>1</b> N	let short-term capital gain	1		
<b>2</b> F	Recoveries of prior-year distributions	2		
<b>3</b> C	Other gross income (see instructions)	3		
<b>4</b> A	dd lines 1 through 3.	4		
<b>5</b> D	Depreciation and depletion	5		
<b>6</b> F	Portion of operating expenses paid or incurred for production or			
	ollection of gross income or for management, conservation, or			
n	naintenance of property held for production of income (see instructions)	6		
<b>7</b> C	Other expenses (see instructions)	7		
8 A	djusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
ectio	n B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
<b>1</b> A	ggregate fair market value of all non-exempt-use assets (see			
ir	nstructions for short tax year or assets held for part of year):			
аA	verage monthly value of securities	1a		
bΑ	verage monthly cash balances	1b		
сF	air market value of other non-exempt-use assets	1c		
dΤ	<b>otal</b> (add lines 1a, 1b, and 1c)	1d		
еD	Discount claimed for blockage or other factors			
(6	explain in detail in Part VI):			
<b>2</b> A	cquisition indebtedness applicable to non-exempt-use assets	2		
<b>3</b> S	Subtract line 2 from line 1d.	3		
<b>4</b> C	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,			
s	ee instructions).	4		
<b>5</b> N	let value of non-exempt-use assets (subtract line 4 from line 3)	5		
<u>6</u> N	/lultiply line 5 by 0.035.	6		
<b>7</b> F	Recoveries of prior-year distributions	7		
8 N	finimum Asset Amount (add line 7 to line 6)	8		
ectio	n C - Distributable Amount			Current Year
<b>1</b> A	djusted net income for prior year (from Section A, line 8, column A)	1		
<b>2</b> E	inter 0.85 of line 1.	2		
З М	linimum asset amount for prior year (from Section B, line 8, column A)	3		
<b>4</b> E	inter greater of line 2 or line 3.	4		
5 Ir	ncome tax imposed in prior year	5		
6 C	Distributable Amount. Subtract line 5 from line 4, unless subject to			
e	mergency temporary reduction (see instructions).	6		

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2020

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	dule A (Form 990 or 990 EZ) 2020 INC .			4	1-0693910 Page 7
Par	t V Type III Non-Functionally Integrated 509	a)(3) Supporting Orga	nizations (continu	ied)	<b></b>
Secti	on D - Distributions				Current Year
_1	Amounts paid to supported organizations to accomplish exer	mpt purposes		1	
2	Amounts paid to perform activity that directly furthers exemp	t purposes of supported			
	organizations, in excess of income from activity		2		
3	Administrative expenses paid to accomplish exempt purpose	6	3		
4	Amounts paid to acquire exempt-use assets			4	
5	Qualified set-aside amounts (prior IRS approval required - pro	ovide details in Part VI)		5	
6	Other distributions (describe in Part VI). See instructions.			6	
7	Total annual distributions. Add lines 1 through 6.			7	
8	Distributions to attentive supported organizations to which the	ne organization is responsive			
	(provide details in Part VI). See instructions.			8	
9	Distributable amount for 2020 from Section C, line 6			9	
10	Line 8 amount divided by line 9 amount			10	
Secti	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistribution Pre-2020	IS	(iii) Distributable Amount for 2020
1	Distributable amount for 2020 from Section C, line 6				
2	Underdistributions, if any, for years prior to 2020 (reason-				
	able cause required - explain in Part VI). See instructions.				
3	Excess distributions carryover, if any, to 2020				
a	From 2015				
b	From 2016				
C	From 2017				
d	From 2018				
е	From 2019				
f	Total of lines 3a through 3e				
g	Applied to underdistributions of prior years				
h	Applied to 2020 distributable amount				
i	Carryover from 2015 not applied (see instructions)				
j	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.				
4	Distributions for 2020 from Section D,				
	line 7: \$				
а	Applied to underdistributions of prior years				
b	Applied to 2020 distributable amount				
c	Remainder. Subtract lines 4a and 4b from line 4.				
5	Remaining underdistributions for years prior to 2020, if				
	any. Subtract lines 3g and 4a from line 2. For result greater				
	than zero, explain in Part VI. See instructions.				
6	Remaining underdistributions for 2020. Subtract lines 3h				
	and 4b from line 1. For result greater than zero, explain in				
	Part VI. See instructions.				
7	Excess distributions carryover to 2021. Add lines 3j				
	and 4c.				
8	Breakdown of line 7:				
а	Excess from 2016				
	Excess from 2017				
	Excess from 2018				
	Excess from 2019				
	Excess from 2020				

Schedule A (Form 990 or 990-EZ) 2020

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GIRL	SCOUTS	OF	MN	AND	WI	RIVER	VALLEYS,
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Schedule A (Form 990 or 990-EZ) 2020 INC. Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:

MISCELLANEOUS IN	ICOME		
2016 AMOUNT: \$	99,856.		
2017 AMOUNT: \$	183,600.		
2018 AMOUNT: \$	59,117.		
2019 AMOUNT: \$	28,962.		
2020 AMOUNT: \$	51,566.		
032028 01-25-21		2.2	Schedule A (Form 990 or 990-EZ) 2020

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2020.05091 GIRL SCOUTS OF MN AND WI 64467\_\_1

### Schedule B

(Form 990, 990-EZ, or 990-PF) Department of the Treasury Internal Revenue Service

### \*\* PUBLIC DISCLOSURE COPY \*\*

# Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

# 2020

Employer identification number

41-0693910

Name of	of the	organiza	tion

GIRL SCOUTS OF MN AND WI RIVER VALLEYS,

INC • Organization type (check one):

Filers of:	Section:
Form 990 or 990-EZ	X 501(c)( 3 ) (enter number) organization
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation
	527 political organization
Form 990-PF	501(c)(3) exempt private foundation
	4947(a)(1) nonexempt charitable trust treated as a private foundation
	501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**. **Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

#### **General Rule**

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

#### Special Rules

X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions  $e_{XClusively}$  for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an  $e_{XClusively}$  religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year  $\dots$   $\blacktriangleright$  \$\_\_\_\_\_\_

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

 $\label{eq:LHA} \ \ \mbox{For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.}$ 

Schedule B	(Form 990,	990-EZ, (	or 990-PF)	(2020)
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Name of organization

## GIRL SCOUTS OF MN AND WI RIVER VALLEYS,

Employer identification number

41-0693910

#### INC. Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. (a) (b) (d) (c) Name, address, and ZIP + 4 No. **Total contributions** Type of contribution 1 X Person Payroll 175,000. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) Name, address, and ZIP + 4 No. **Total contributions** Type of contribution 2 X Person Payroll 129,100. Noncash (Complete Part II for noncash contributions.) (a) (b) (c) (d) Name, address, and ZIP + 4 **Total contributions** Type of contribution No. 3 X Person Payroll 1,843,900. Noncash \$ (Complete Part II for noncash contributions.) (d) (a) (b) (c) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 4 Person X Payroll 2,380,371. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution Person Payroll Noncash (Complete Part II for noncash contributions.) (b) (c) (d) (a) **Total contributions** Type of contribution No. Name, address, and ZIP + 4 Person Payroll Noncash (Complete Part II for

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

noncash contributions.)

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Schedule I	B (Form 990, 990-EZ, or 990-PF) (2020)		Page <b>3</b>
			Employer identification number
GIRL : INC.	SCOUTS OF MN AND WI RIVER VALLEYS,		41-0693910
Part II	Noncash Property (see instructions). Use duplicate copies of Part II if	additional space is needed	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		- - - - \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		- - - - \$\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		- - - - \$\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		- - - - \$\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		- - - - \$\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		- - - - \$	
023453 11-25	5-20	Schedule	B (Form 990, 990-EZ, or 990-PF) (2020)

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Schedule B (Form 990, 990-EZ, or 990-PF) (2020) 25 2020.05091 GIRL SCOUTS OF MN AND WI 64467\_1

Name of org	anization COUTS OF MN AND WI RIVE	ER VALLEYS,	Employer identification numb
Part III	Exclusively religious, charitable, etc., contributi from any one contributor. Complete columns (a) completing Part III, enter the total of exclusively religious, Use duplicate copies of Part III if additional s	hthrough (e) and the following line en charitable, etc., contributions of <b>\$1,000 or</b>	section 501(c)(7), (8), or (10) that total more than \$1,000 for the ye ntry. For organizations or less for the year. (Enter this info. once.) \$
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-	Transferee's name, address, ar	(e) Transfer of gif	ift Relationship of transferor to transferee
(a) No. from	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
Part I .			
-	Transferee's name, address, ar	(e) Transfer of gif nd ZIP + 4	ift Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
		(e) Transfer of gif	
	Transferee's name, address, ar	nd ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-		(e) Transfer of gif	
	Transferee's name, address, ar	nd ZIP + 4	Relationship of transferor to transferee
23454 11-25-2	0		Schedule B (Form 990, 990-EZ, or 990-PF) (2

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SCHEDULE C	Po	olitical Campaign a	nd Lobbying	g Activities	OMB No. 1545-0047
(Form 990 or 990-EZ)				-	2020
	-	anizations Exempt From Income if the organization is described b			
Department of the Treasury Internal Revenue Service		Go to www.irs.gov/Form990 for ir			- Open to Public Inspection
		Form 990, Part IV, line 3, or Forr			•
•	-	plete Parts I-A and B. Do not comp			leuvides), then
		01(c)(3)) organizations: Complete Pa		Do not complete Part I-B.	
<ul> <li>Section 527 organiza</li> </ul>					
•	•	n Form 990, Part IV, line 4, or Forr	n 990-EZ, Part VI, lin	e 47 (Lobbying Activities)	, then
		have filed Form 5768 (election unde			
<ul> <li>Section 501(c)(3) org</li> </ul>	anizations that I	have NOT filed Form 5768 (election	under section 501(h))	: Complete Part II-B. Do no	t complete Part II-A.
If the organization answ	wered "Yes," or	Form 990, Part IV, line 5 (Proxy	Tax) (See separate in	structions) or Form 990-E	Z, Part V, line 35c (Proxy
Tax) (See separate inst	ructions), then				
<ul> <li>Section 501(c)(4), (5)</li> </ul>	, or (6) organizat	tions: Complete Part III.			
Name of organization	GIRL SC	OUTS OF MN AND WI	RIVER VALL	EYS, Emple	oyer identification number
	INC.				41-0693910
Part I-A Comple	ete if the org	anization is exempt under	section 501(c) o	r is a section 527 org	ganization.
1 Provide a description	on of the organiz	ation's direct and indirect political	campaign activities in	Part IV.	
2 Political campaign a	activity expendit	ures		▶\$	0.
3 Volunteer hours for	political campai	gn activities			0.
Part I-B Comple	ete if the org	anization is exempt under	section 501(c)(3)	-	
1 Enter the amount o	f any excise tax	incurred by the organization under	section 4955	▶\$	0.
	•	incurred by organization managers		▶\$	
3 If the organization in	ncurred a sectio	n 4955 tax, did it file Form 4720 for	r this year?		Ves 🛄 No
4a Was a correction m					Yes No
b If "Yes," describe in					(0)
-		anization is exempt under			(3).
		d by the filing organization for section	•		
2 Enter the amount of	f the filing organ	ization's funds contributed to other	r organizations for sec		
exempt function ac				►\$	
3 Total exempt functi	on expenditures	. Add lines 1 and 2. Enter here and	on Form 1120-POL,		
				▶\$	
					Yes No
		nployer identification number (EIN)			
	-	tion listed, enter the amount paid fi			
		omptly and directly delivered to a s additional space is needed, provide			segregated fund or a
· · ·	( )				
<b>(a)</b> Name	9	(b) Address	(c) EIN	(d) Amount paid from filing organization's	(e) Amount of political contributions received and
				funds. If none, enter -0	promptly and directly
					delivered to a separate
					political organization. If none, enter -0

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. LHA Schedule C (Form 990 or 990-EZ) 2020

032041 12-02-20

Schedule C (Form 990 or 990-EZ) 2020						)693910 Page 2
Part II-A Complete if the orga	nization	is exer	npt under sectior	n 501(c)(3) and file	d Form 5768 (el	ection under
section 501(h)).						
•••	°.		• • •	Part IV each affiliated	group member's nam	ne, address, EIN,
expenses, and share			• •			
B Check ► if the filing organization	on checked	box A a	nd "limited control" pro	ovisions apply.		
	on Lobbyi tures" mea	• •	nditures ınts paid or incurred.)		<b>(a)</b> Filing organization's totals	(b) Affiliated group totals
<b>1a</b> Total lobbying expenditures to influe	nce public	opinion (	arassroots lobbying)			
<b>b</b> Total lobbying expenditures to influe	-					
c Total lobbying expenditures (add line	-		• • • •			
d Other exempt purpose expenditures						
e Total exempt purpose expenditures						
f Lobbying nontaxable amount. Enter						
If the amount on line 1e, column (a) or (			bying nontaxable am			
Not over \$500.000	(0) 10.		the amount on line 1e.			
Over \$500,000 but not over \$1,000,0	000		00 plus 15% of the exc	ess over \$500,000.		
Over \$1,000,000 but not over \$1,500			00 plus 10% of the exc	· · · · · ·		
	Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000.					
Over \$17,000,000		\$1,000,000.				
		<u> </u>				
g Grassroots nontaxable amount (ente	er 25% of lin	e 1f)				
	h Subtract line 1g from line 1a. If zero or less, enter -0-					
i Subtract line 1f from line 1c. If zero c		•				
j If there is an amount other than zero	-					
reporting section 4911 tax for this ye						Yes No
			eraging Period Under			
(Some organizations tha				• •	f the five columns b	elow.
	See t	ne separ	ate instructions for li	nes 2a through 2f.)		
	Lobbyi	ng Expe	nditures During 4-Yea	ar Averaging Period		
Calendar year (or fiscal year beginning in)	<b>(a)</b> 20	17	<b>(b)</b> 2018	(c) 2019	(d) 2020	(e) Total
(of fiscal year beginning in)						
2a Lobbying nontaxable amount						
b Lobbying ceiling amount						
(150% of line 2a, column(e))						
c Total lobbying expenditures						
d Grassroots nontaxable amount						
e Grassroots ceiling amount						
(150% of line 2d, column (e))						
f Grassroots lobbying expenditures						

Schedule C (Form 990 or 990-EZ) 2020

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#### Schedule C (Form 990 or 990-EZ) 2020 INC. Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

Fore	ach "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description	(4	a)	(t	) )
	e lobbying activity.	Yes	No	Amo	ount
1	During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:				
а	Volunteers?	37	X		
	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	X			
	Media advertisements?		X		
	Mailings to members, legislators, or the public?		X		
	Publications, or published or broadcast statements?		X		
	Grants to other organizations for lobbying purposes?	37	X	1	010
-	Direct contact with legislators, their staffs, government officials, or a legislative body?	X			.,910.
	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?	37	X	1 2 (	- 101
-	Other activities?	X			5,401.
	Total. Add lines 1c through 1i		37	135	3,311.
	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		X		
	If "Yes," enter the amount of any tax incurred under section 4912				
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?	n 501/o)/	 5) or oor	tion	
Par			b), or sec	lion	
	501(c)(6).			Vee	Na
				Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?				
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?				
3	Did the organization agree to carry over lobbying and political campaign activity expenditures from th t III-B Complete if the organization is exempt under section 501(c)(4), sectio			<b>1</b>	
	t III-B Complete if the organization is exempt under section 501(c)(4), sectio 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered " answered "Yes."				3, is
1	Dues, assessments and similar amounts from members		1		
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political				
-	expenses for which the section 527(f) tax was paid).	241			
а	Current year		2a		
	Carryover from last year				
	Total				
3					
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc				
-	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and po				
	avpanditure next veer2	Jitical	4		
5	Taxable amount of lobbying and political expenditures (See instructions)				
_	t IV Supplemental Information				
	de the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group	lict): Dort II	A lines 1 a	nd 2 (Soo	
	ictions); and Part II-B, line 1. Also, complete this part for any additional information.	130,1 8111	Α, πιοσ τ α		
	RT II-B, LINE 1, LOBBYING ACTIVITIES:				
RT	VER VALLEYS' ADVOCACY MANAGER WORKED WITH THE SERVIC	ES OF			
PR	DFESSIONAL LOBBYISTS TO SEEK FUNDING FROM THE STATE		INESOT	A FOR	
		01 1111			
TH	E GIRL SCOUT BILL (HF 1092/SF 2043). IF PASSED, THIS	BILL	WOULD	HAVE	
API	PROPRIATED MONEY OUT OF THE GENERAL FUND TO SUPPORT	GIRL S	SCOUTS		
	INECTZ AND SIMILAR OUTREACH PROGRAMS, PROGRAMS THAT		ıle C (Form	990 or 990	)-EZ) 2020
03204	3 12-02-20				

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#### GIRL SCOUTS OF MN AND WI RIVER VALLEYS, Schedule C (Form 990 or 990-EZ) 2020 INC. 41-0693910 Page 4 Part IV Supplemental Information (continued)

HIGH-OUALITY, CULTURALLY RELEVANT PROGRAMMING TO GIRLS FROM DIVERSE BACKGROUNDS THROUGHOUT THE STATE OF MINNESOTA. RIVER VALLEYS WAS INVITED TO TESTIFY BEFORE THE HOUSE EDUCATION FINANCE COMMITTEE, HOWEVER THE BILL WAS NOT PASSED, AS IT WAS NOT INCLUDED IN THE FINAL EDUCATION OMNIBUS BILL. ON MARCH 8, 2021, RIVER VALLEYS HOSTED A VIRTUAL GIRL SCOUT DAY AT THE CAPITOL. OVER 200 GIRL SCOUTS ATTENDED THE EVENT, GAINING ADVOCACY SKILLS AND LEARNING HOW TO USE THEIR VOICE TO MAKE A DIFFERENCE IN THEIR COMMUNITY. OVER THE NEXT TWO WEEKS, GIRL SCOUT MEMBERS AND STAFF HAD THE OPPORTUNITY TO MEET WITH LEGISLATORS AND SHARE THE IMPORTANCE OF GIRL SCOUTS. IN AUGUST 2021, GIRL SCOUTS SUBMITTED INFORMATION TO THE MINNESOTA DEPARTMENT OF EDUCATION TO CONSIDERATION OF A GRANT AS PART OF THE AMERICAN RESCUE PLAN FUNDS THAT MINNESOTA RECEIVED. THE MN DEPARTMENT OF EDUCATION INCLUDED GIRL SCOUTS RIVER VALLEYS IN THEIR RECOMMENDATIONS TO THE COVID RESPONSE COMMISSION AND AS A RESULT, WE WERE AWARDED A \$1 MILLION GRANT FOR THE 2021-2023 BIENNIUM. THESE FUNDS WILL BE USED TO IMPLEMENT CONNECTZ AND OUTREACH PROGRAMS STATEWIDE THROUGH SUBGRANTS TO THE OTHER TWO GIRL SCOUTS COUNCILS IN MINNESOTA.

032044 12-02-20

SC	CHEDULE D Supplemental Financial Statements				OMB No. 1545-0047
	n 990)	Complete if the org	anization answered "Yes" on Form 990.		2020
Depart	ment of the Treasury		, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.		Open to Public
	I Revenue Service		90 for instructions and the latest information		Inspection
Nam	e of the organization		AND WI RIVER VALLEYS,		identification number
Pa	rt I Organiza	INC. Intions Maintaining Donor Advised	d Funds or Other Similar Funds or A		<u>1-0693910</u>
I u		n answered "Yes" on Form 990, Part IV, lin		100001110.	
	organization		(a) Donor advised funds	(b) Funds an	d other accounts
1	Total number at en	nd of year		( )	
2		f contributions to (during year)			
3		f grants from (during year)			
4		t end of year			
5			writing that the assets held in donor advised fu	nds	
Ū	-		exclusive legal control?		Yes No
6			dvisors in writing that grant funds can be used		
•	•		r donor advisor, or for any other purpose confe		
	impermissible priva			Ũ	Yes No
Pa			ganization answered "Yes" on Form 990, Part I		
1		servation easements held by the organization			
	Preservation	of land for public use (for example, recrea	tion or education) Preservation of a his	storically impo	tant land area
	Protection o	f natural habitat	Preservation of a ce	rtified historic	structure
	Preservation	of open space			
2	Complete lines 2a	through 2d if the organization held a qualif	ied conservation contribution in the form of a d	conservation e	asement on the last
	day of the tax year			Held	at the End of the Tax Year
а	Total number of co	onservation easements		2a	
b					
с	Number of conserv	vation easements on a certified historic stru	ucture included in (a)	2c	
d	Number of conserv	vation easements included in (c) acquired a	fter 7/25/06, and not on a historic structure		
	listed in the Nation	al Register		2d	
3			eased, extinguished, or terminated by the orga	inization during	g the tax
	year 🕨				
4	Number of states v	where property subject to conservation eas	ement is located >		
5	Does the organizat	tion have a written policy regarding the per	iodic monitoring, inspection, handling of		
	violations, and enfo	orcement of the conservation easements it	holds?		Yes No
6	Staff and volunteer	r hours devoted to monitoring, inspecting,	handling of violations, and enforcing conserva	tion easements	s during the year
	▶				
7	Amount of expense	es incurred in monitoring, inspecting, hand	ling of violations, and enforcing conservation e	easements dur	ing the year
	▶\$				
8		,	e satisfy the requirements of section 170(h)(4)(	,.,	
					Yes No
9	In Part XIII, describ	be how the organization reports conservation	on easements in its revenue and expense state	ement and	
			ote to the organization's financial statements t	hat describes	the
Da	organization's accort III Organiza	ounting for conservation easements.	Art, Historical Treasures, or Other	Similar Ac	oto
Га		the organization answered "Yes" on Form		Similar As:	5013.
4-					
18	•		8, not to report in its revenue statement and b		
		· · · ·	lic exhibition, education, or research in further	ance of public	
	· •		icial statements that describes these items.		
b	-		8, to report in its revenue statement and balan		
			exhibition, education, or research in furtheran	ce of public se	rvice,
	-	ng amounts relating to these items:		•	
				<b>N A</b>	
0	.,		asures, or other similar assets for financial gair		
2	•			, provide	
~	-	unts required to be reported under FASB A	SC 956 relating to these items.	¢	
a b					
-		eduction Act Notice, see the Instructions			dule D (Form 990) 2020
	1 12-01-20			0010	
22200	•, =•		31		

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		OUTS OF MN	AND WI RIV	JER VALI	LEYS,					-
	dule D (Form 990) 2020 INC .							93910		<sub>ge</sub> 2
Par	t III   Organizations Maintaining C	ollections of Art	, Historical Tre	asures, or	Other S	Similar A	Assets	contin	ued)	
3	Using the organization's acquisition, accession	on, and other records	s, check any of the f	ollowing that n	nake sign	ificant us	e of its			
	collection items (check all that apply):									
а	Public exhibition	d		hange progran	n					
b	Scholarly research	е	Other							
С	Preservation for future generations									
4	Provide a description of the organization's co	•	•	•		· ·	in Part	XIII.		
5	During the year, did the organization solicit o						_	٦		
Dor	to be sold to raise funds rather than to be ma							Yes		No
Fai	t IV Escrow and Custodial Arrange reported an amount on Form 990, Par		te if the organizatio	n answered "Y	es" on Fo	orm 990, I	Part IV,	line 9, or		
			on for contribution		to not inc	ludad				
Та	Is the organization an agent, trustee, custodi							7	X	Na
L	on Form 990, Part X? If "Yes," explain the arrangement in Part XIII						∟	Yes	Δ	NO
D		and complete the foll	owing table.					Amount		
~	Reginning balance					1c		Amount		
	Beginning balance Additions during the year					1d				
	Distributions during the year					1e				
	Ending balance					1f				
	Did the organization include an amount on Fe					<u> </u>	X	Yes		No
	If "Yes," explain the arrangement in Part XIII.				•				X	
Par										
	·	(a) Current year	(b) Prior year	(c) Two years	back (d)	) Three yea	ars back	(e) Four	years b	ack
1a	Beginning of year balance	9,343,713.	8,879,227.	8,702,		12,342,894			589,3	
	Contributions	589,382.	124,537.	150,	,241.	34,676		З,	382,5	559.
	Net investment earnings, gains, and losses	1,315,309.	663,581.	389,	,457.	40	9,673.	1,	320,3	376.
d	Grants or scholarships									
е	Other expenditures for facilities									
	and programs	293,516.	323,632.	363,	,072.	4,084	4,642.	2,	949,4	118.
f	Administrative expenses									
g	End of year balance	10,954,888.	9,343,713.	8,879,	,227.	8,70	2,601.	12,	342,8	394.
2	Provide the estimated percentage of the curr		(line 1g, column (a)	) held as:						
а	Board designated or quasi-endowment	53.8200	_%							
b	Permanent endowment ► <u>36.9800</u>	%								
С	Term endowment  9.2000									
	The percentages on lines 2a, 2b, and 2c show									
3a	Are there endowment funds not in the posse	ssion of the organizat	tion that are held ar	nd administered	d for the c	organizati	on	Г		
	by:								Yes X	No
	(i) Unrelated organizations							3a(i)	<u> </u>	v
	(ii) Related organizations							3a(ii)		X
b	If "Yes" on line 3a(ii), are the related organiza							3b		
Par	t VI Land, Buildings, and Equipm		vment tunds.							
1 41	Complete if the organization answere		Part IV line 11a S	ee Form 990 1	Dart X lin	o 10				
	Description of property	(a) Cost or of		or other		umulated		(d) Book	valuo	
	Description of property	basis (investm		(other)		ciation		( <b>u)</b> BOOK	value	
19	Land	· · · · · · · · · · · · · · · · · · ·	,	1,793.	20010			961	,79	3.
	Buildings				14,42	5.63	6. 1	2,572		
	Leasehold improvements			,	,	-,		-,	, _ ,	
	Equipment		4,29	4,182.	2,93	5,96	7.	1,358	,21	.5.
	Other			2,409.					,40	
	Add lines 1a through 1e. (Column (d) must e						1	4,974		
								D (Farms		

Schedule D (Form 990) 2020

GIRL SCOUTS OF MN AND WI RIVER VALLE	YS,
GIRL SCOUIS OF MIN AND WI RIVER VALLE	I D

INC.

Schedule D (Form 990) 2020 INC.		41-0693910 Page 3
Part VII Investments - Other Securities.		· · · · · · · · · · · · · · · · · · ·
Complete if the organization answered "Yes"	on Form 990, Part IV, line <sup>.</sup>	11b. See Form 990, Part X, line 12.
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)		
Part VIII Investments - Program Related.		
Complete if the organization answered "Yes"	on Form 990, Part IV, line <sup>.</sup>	11c. See Form 990, Part X, line 13.
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		

(5) (6) (7) (8) (9) Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)

### Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) COMMUNITY FOUNDATION HOLDINGS	337,844.
(2) CASH HELD FOR TROOPS AND SERVICE UNITS	5,940,000.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	6,277,844.
Part X Other Liabilities.	
Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25	5
1.     (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) PAYROLL PROTECTION PROGRAM LOAN	1,779,620.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)▶	1,779,620.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the X organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2020

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Pa	rt XI Reconciliation of Revenue per Audited Financial Stater		Revenue per Re	turn.			
	Complete if the organization answered "Yes" on Form 990, Part IV, line 1	12a.					
1	Total revenue, gains, and other support per audited financial statements	1	20,247,235.				
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:						
а	Net unrealized gains (losses) on investments	2a	1,502,360. 47,000.				
b	Donated services and use of facilities	2b	47,000.				
с	Recoveries of prior year grants	2c					
d	Other (Describe in Part XIII.)		111,357.				
е	Add lines <b>2a</b> through <b>2d</b>			2e	1,660,717.		
3	Subtract line 2e from line 1			3	18,586,518.		
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:						
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	109,362.				
b	Other (Describe in Part XIII.)	4b					
с	Add lines <b>4a</b> and <b>4b</b>			4c	109,362.		
			10 605 000				
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990. Part I, line 12.)			5	18,695,880.		
	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) rt XII Reconciliation of Expenses per Audited Financial State	ements Wit	h Expenses per R		n.		
	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) <b>rt XII</b> Reconciliation of Expenses per Audited Financial State Complete if the organization answered "Yes" on Form 990, Part IV, line 1	ements Wit	h Expenses per F		n.		
	rt XII Reconciliation of Expenses per Audited Financial State	ements Wit 12a.	h Expenses per R		n.		
Pa	rt XII Reconciliation of Expenses per Audited Financial State Complete if the organization answered "Yes" on Form 990, Part IV, line 1	ements Wit 12a.	h Expenses per R	letur	n.		
<b>Pa</b>	rt XII         Reconciliation of Expenses per Audited Financial State           Complete if the organization answered "Yes" on Form 990, Part IV, line           Total expenses and losses per audited financial statements	ements Wit	h Expenses per R	letur	n.		
Pa 1 2	rt XII       Reconciliation of Expenses per Audited Financial State         Complete if the organization answered "Yes" on Form 990, Part IV, line 1         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	h Expenses per R	letur	n.		
Pa 1 2 a	rt XII       Reconciliation of Expenses per Audited Financial State         Complete if the organization answered "Yes" on Form 990, Part IV, line 1         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities	2a           12a.           2a           2b           2c	h Expenses per R	letur	n.		
<b>Pa</b> 1 2 a b	rt XII       Reconciliation of Expenses per Audited Financial State         Complete if the organization answered "Yes" on Form 990, Part IV, line 1         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments	2a           12a.           2a           2b           2c	h Expenses per R	letur	n. 14,724,509.		
Pa 1 2 a b c	rt XII       Reconciliation of Expenses per Audited Financial State         Complete if the organization answered "Yes" on Form 990, Part IV, line 1         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)	2a           12a.           2a           2b           2c           2d	h Expenses per R 47,000. 39,134.	letur	n. <u>14,724,509</u> . 86,134.		
Pa 1 2 b c d	rt XII       Reconciliation of Expenses per Audited Financial State         Complete if the organization answered "Yes" on Form 990, Part IV, line 1         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)	2a           12a.           2b           2c           2d	h Expenses per R 47,000. 39,134.	1	n. 14,724,509.		
Pa 1 2 b c d e	rt XII       Reconciliation of Expenses per Audited Financial State         Complete if the organization answered "Yes" on Form 990, Part IV, line 1         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)         Add lines 2a through 2d	2a           12a.           2b           2c           2d	h Expenses per R 47,000. 39,134.	1 2e	n. <u>14,724,509</u> . 86,134.		
Pa 1 2 a b c d e 3	rt XII       Reconciliation of Expenses per Audited Financial State         Complete if the organization answered "Yes" on Form 990, Part IV, line 1         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)         Add lines 2a through 2d         Subtract line 2e from line 1	2a           12a.           2b           2c           2d	h Expenses per R 47,000. 39,134.	1 2e	n. <u>14,724,509</u> . 86,134.		
Pa 1 2 3 4	rt XII       Reconciliation of Expenses per Audited Financial State         Complete if the organization answered "Yes" on Form 990, Part IV, line 1         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)         Add lines 2a through 2d         Subtract line 2e from line 1         Amounts included on Form 990, Part IX, line 25, but not on line 1:         Investment expenses not included on Form 990, Part VIII, line 7b	2a           2b           2c           2d	h Expenses per R 47,000. 39,134.	1 2e	n. 14,724,509. 86,134. 14,638,375.		
Pa 1 2 a b c d e 3 4 a	rt XII       Reconciliation of Expenses per Audited Financial State         Complete if the organization answered "Yes" on Form 990, Part IV, line 1         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)         Add lines 2a through 2d         Subtract line 2e from line 1         Amounts included on Form 990, Part IX, line 25, but not on line 1:         Investment expenses not included on Form 990, Part VIII, line 7b         Other (Describe in Part XIII.)	2a           12a.           2b           2b           2c           2d           2d	h Expenses per R 47,000. 39,134. 109,362.	1 2e	n. <u>14,724,509.</u> <u>86,134.</u> <u>14,638,375.</u> 109,362.		
Pa 1 2 4 6 3 4 8 5	rt XII       Reconciliation of Expenses per Audited Financial State         Complete if the organization answered "Yes" on Form 990, Part IV, line 1         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)         Add lines 2a through 2d         Subtract line 2e from line 1         Amounts included on Form 990, Part IX, line 25, but not on line 1:         Investment expenses not included on Form 990, Part VIII, line 7b         Other (Describe in Part XIII.)	2a       12a.       2b       2b       2c       2d       4a       4b	h Expenses per R 47,000. 39,134. 109,362.	1 2e 3	n. 14,724,509. 86,134. 14,638,375.		

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

#### PART IV, LINE 2B:

RIVER VALLEYS RECOGNIZES AN ASSET AND A LIABILITY FOR CASH ACCOUNTS

MAINTAINED BY TROOPS, SERVICE UNITS AND DAY CAMPS. THE ACCOUNTS HAVE BEEN

OPENED USING RIVER VALLEYS' TAX IDENTIFICATION NUMBER, BUT RIVER VALLEYS

DOES NOT HAVE DIRECT CONTROL OVER THESE ACCOUNTS. THEREFORE, TROOP,

SERVICE UNIT AND DAY CAMP ACTIVITY IS NOT INCLUDED IN THE CONSOLIDATED

STATEMENTS OF ACTIVITIES.

PART V, LINE 4:

RIVER VALLEYS' ENDOWMENT CONSISTS OF 14 INDIVIDUAL FUNDS ESTABLISHED FOR A

VARIETY OF PURPOSES INCLUDING GENERAL OPERATIONS, VARIOUS FORMS OF

FINANCIAL ASSISTANCE, AND FUNDING FOR SPECIFIC GEOGRAPHIC REGIONS. ITS

Schedule D (Form 990) 2020

032054 12-01-20

34

GIRL SCOUTS OF MN AND WI RIVER VALLEYS, Schedule D (Form 990) 2020 INC. 41-0 Part XIII Supplemental Information (continued)	0693910 Page 5
Continued)	
ENDOWMENT INCLUDES BOTH DONOR-RESTRICTED ENDOWMENT FUNDS AND FUND	DS
DESIGNATED BY THE GOVERNING BOARD TO FUNCTION AS ENDOWMENTS. RIV	ER VALLEYS
HAS ADOPTED INVESTMENT AND SPENDING POLICIES THAT ATTEMPT TO PROV	/IDE A
PREDICTABLE STREAM OF FUNDING TO PROGRAMS SUPPORTED BY ITS ENDOWN	MENT WHILE
SEEKING TO MAINTAIN THE PURCHASING POWER OF THE ENDOWMENT ASSETS	•
PART X, LINE 2:	
RIVER VALLEYS AND CAMPS FOLLOW THE ACCOUNTING STANDARDS FOR CONT	INGENCIES
IN EVALUATING UNCERTAIN TAX POSITIONS. THIS GUIDANCE PRESCRIBES	
RECOGNITION THRESHOLD PRINCIPLES FOR THE FINANCIAL STATEMENT RECO	OGNITION
OF TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN ON A TAX RETURN TH	IAT ARE
NOT CERTAIN TO BE REALIZED. NO LIABILITY HAS BEEN RECOGNIZED BY	RIVER
VALLEYS' AND CAMPS FOR UNCERTAIN TAX POSITIONS AS OF SEPTEMBER 3	), 2021
AND 2020. RIVER VALLEYS AND CAMPS' TAX RETURNS ARE SUBJECT TO REV	/IEW AND
EXAMINATION BY FEDERAL AND STATE AUTHORITIES.	
PART XI, LINE 2D - OTHER ADJUSTMENTS:	
CHANGE IN VALUE OF COMMUNITY FOUNDATION HOLDINGS	72,222.
DIRECT FUNDRAISING EXPENSES	39,134.
RENT INCOME OF RELATED ORGANIZATION - SEE SCH O, NOTE B	1.

TOTAL TO SCHEDULE D, PART XI, LINE 2D

PART XII, LINE 2D - OTHER ADJUSTMENTS:

DIRECT FUNDRAISING EXPENSES

39,134.

111,357.

Schedule D (Form 990) 2020

032055 12-01-20

SCHEDULE G	IEDULE G Supplemental Information Regarding Fundraising or Gaming Activities						vities	OMB No. 1545-0047	
(Form 990 or 990-EZ)	D-EZ) Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.						or if the	2020	
Department of the Treasury Attach to Form 990 or Form 990-EZ.							Open to Public		
Internal Revenue Service		to www.irs.gov/Form990 for instruction				on.		Inspection	
INC. 41-06							41-0693		
	complete this part	Complete if the organization answe t.	red "Y	es" or	n Form 990, Part IV, I	ine 1	7. Form 990-EZ	filers are not	
<ul> <li>a Mail solicitat</li> <li>b Internet and</li> <li>c Phone solicitat</li> <li>d In-person so</li> <li>2 a Did the organization</li> <li>key employees list</li> </ul>	tions email solicitations tations vlicitations on have a written o red in Form 990, Pa ) highest paid indiv	f Solicitat g Special or oral agreement with any individual art VII) or entity in connection with pr viduals or entities (fundraisers) pursu	tion of tion of fundra (includ	non-g gover iising ling of onal fu	overnment grants nment grants events ficers, directors, trus undraising services?	-	Yes		
(i) Name and addres or entity (fund		(ii) Activity	(iii) fundr have ci or con contribi	ustody itrol of	(iv) Gross receipts from activity	tò (e	Amount paid or retained by) fundraiser sted in col. <b>(i)</b>	<b>(vi)</b> Amount paid to (or retained by) organization	
			Yes	No	-				
Total           3         List all states in whore the states or licensing.	ich the organizatio	n is registered or licensed to solicit c	ontrib	▶ utions	or has been notified	it is	exempt from re	gistration	
	aduation Art No.	ion and the Instructions for Form (	00 ~~	000 5	7	Cake.		000 or 000 EZ 0000	
		ice, see the Instructions for Form 9	30 Or	330-E	.2.	sche	uule G (Form S	990 or 990-EZ) 2020	

032081 11-25-20

			OUTS OF MN AN	ND WI RIVER Y					
	Schedule G (Form 990 or 990-EZ) 2020 INC. 41-0693910 Page 2								
Ра	<b>Part II</b> Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.								
		of fundraising event contributions and gro	(a) Event #1	(b) Event #2	(c) Other events				
			CELEBRATE	(10) = 10111 = 1	NONE	(d) Total events			
			CHANGEMAKERS			(add col. (a) through			
			(event type)	(event type)	(total number)	col. <b>(c)</b> )			
Revenue	1	Gross receipts	328,585.			328,585.			
æ	2	Less: Contributions	328,585.			328,585.			
	3	Gross income (line 1 minus line 2)							
	4	Cash prizes							
	5	Noncash prizes							
Direct Expenses	6	Rent/facility costs							
ect Exp	7	Food and beverages	385.			385.			
Ē									

38,749.

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-E7 line 6a

8 Entertainment

9 Other direct expenses

10 Direct expense summary. Add lines 4 through 9 in column (d)

11 Net income summary. Subtract line 10 from line 3, column (d)

Revenue			<b>(a)</b> Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))		
Rev	1	Gross revenue						
es	2	Cash prizes						
zpens	3	Noncash prizes						
Direct Expenses	4	Rent/facility costs						
	5	Other direct expenses						
	6	Volunteer labor	└── Yes % └── No	└── Yes % └── No	Yes %			
	7	Direct expense summary. Add lines 2 through	5 in column (d)		►			
	8 Net gaming income summary. Subtract line 7 from line 1, column (d)							
	<ul> <li>9 Enter the state(s) in which the organization conducts gaming activities:</li> <li>a Is the organization licensed to conduct gaming activities in each of these states?</li> <li>b If "No," explain:</li> </ul>							
	10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No							
b	<b>b</b> If "Yes," explain:							

032082 11-25-20

Schedule G (Form 990 or 990-EZ) 2020

64467\_\_1

38,749.

39,134.

-39,134.

►

GIRL	SCOUTS	OF	MN	AND	WI	RIVER	VALLEYS,

Sch	edule G (Form 990 or 990-EZ) 2020 INC • 41	-0693	910	Page 3
	Does the organization conduct gaming activities with nonmembers?		Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming?		Yes	No
13	Indicate the percentage of gaming activity conducted in:			
а	a The organization's facility	<b>13</b> a		%
	o An outside facility	13b		%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:			
	Name			
	Address 🕨			
15a	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	No No
b	o If "Yes," enter the amount of gaming revenue received by the organization <b>&gt;</b> \$ and the amount			
	of gaming revenue retained by the third party $\blacktriangleright$ \$			
c	c If "Yes," enter name and address of the third party:			
	Name			
	Address 🕨			
16	Gaming manager information:			
	Name			
	Gaming manager compensation			
	Description of services provided			
	Director/officer Employee Independent contractor			
17	Mandatory distributions:			
a	a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?		Yes	No
b	retain the state gaming license? • Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the	 ;	100	
	organization's own exempt activities during the tax year 🕨 💲			
Pa	<b>art IV</b> Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.	Part III, lii	nes 9,	9b, 10b,
0320	N83 11-25-20 Schedule G (F	orm 990	or 990	-EZ) 2020

		GIRL	SCOUTS	OF	MN	AND	WI	RIVER	VALLEYS,		
Schedule G	(Form 990 or 990-EZ) Supplemental Infor	INC.								41-0693910	Page 4
Part IV	Supplemental Infor	mation (	(continued)								
									Se	chedule G (Form 990 or	990-EZ)

032084 04-01-20

SCHEDULE I		G	arants and Oth	er Assistan	ce to Organ	izations.		OMB No. 1545-0047
(Form 990)		Go	vernments, an ete if the organization	d Individual	s in the Ŭni	ted States		2020
Department of the Treasury Internal Revenue Service			► Go to www.ir	Attach to For s.gov/Form990 fo		nation.		Open to Public Inspection
Name of the organizati	ion GIRL SCOU INC.	TS OF MN .	AND WI RIVE	R VALLEYS,				Employer identification number $41 - 0693910$
Part I General In	nformation on Grants a	nd Assistance						
1 Does the organiz	zation maintain records t	o substantiate the	amount of the grants	or assistance, the	grantees' eligibility	for the grants or assis	stance, and the select	
criteria used to a	award the grants or assis	tance?						X Yes No
	IV the organization's pro							
	d Other Assistance to	-				anization answered "Y	es" on Form 990, Par	t IV, line 21, for any
	hat received more than \$					(f) Method of	()	() 5
	ddress of organization vernment	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
NORTH STAR MUSEUM	OF BOY SCOUTING							
AND GIRL SCOUTING	- 2640 7TH AVE E							SUPPORT THE MUSEUM'S
- NORTH ST. PAUL,	MN 55109	41-1401619	501(C)(3)	27,500.	0.			OPERATIONS
2 Enter total numb	per of section 501(c)(3) a	l nd government org	anizations listed in the	l line 1 table			<u> </u>	↓ ▶ <u>1.</u>
	per of other organizations							

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

GIRL	SCOUTS	$\mathbf{OF}$	MN	AND	WI	RIVER	VALLEYS,
INC.							

Schedule I (Form 990) 2020

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Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	<b>(b)</b> Number of recipients	<b>(c)</b> Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
GIRL MEMBERSHIP GRANTS	2775	64,325.	0.		
DULT MEMBERSHIP GRANTS	742	16,930.	0.		
BIRL PROGRAM GRANTS	28	17,479.	0.		
ROOP AND SERVICE UNIT ASSISTANCE	202	22,943.	0.		
Part IV Supplemental Information. Provide the information	ation required in Part I, line	e 2; Part III, column	(b); and any other ad	dditional information.	
PART I, LINE 2:					
THE GIRL SCOUTS OF MINNESOTA A	ND RIVER VALL	EYS MAINTA	AIN A "GRAN	T FOR GIRLS"	
PROGRAM TO ENSURE THAT FINANCI	AL NEED IS NO	T A BARRIE	ER FOR GIRL	S WHO WISH	
O GO TO CAMP OR PARTICIPATE I	N OTHER TROOP	ACTIVITIE	<u>ES, TRIPS O</u>	R EVENTS.	
SSMWRV ALSO OFFERS ADULT GRANT	S TO ENSURE T	HAT FINANC	CIAL NEED I	S NOT A	

BARRIER FOR VOLUNTEERS WHO PARTICIPATE IN TRAINING SESSIONS OR CHAPERONE

TROOP ACTIVITIES OR TRIPS. GRANTS ARE AWARDED BASED ON RECIPIENT REQUESTS.

GRANTS AND FINANCIAL ASSISTANCE ARE APPLIED DIRECTLY TO THE RECIPIENT'S

ACCOUNTS AND NO FURTHER MONITORING IS PERFORMED.

SC	HEDULE J	Compensation Information	1	OMB No. 1	545-004	47
(Fo	rm 990)	For certain Officers, Directors, Trustees, Key Employees, and Highest		20	20	
		Compensated Employees Complete if the organization answered "Yes" on Form 990, Part IV, line 23.		20	ZU	J
Depa	tment of the Treasury	Attach to Form 990.		Open to		ic
Intern	al Revenue Service	► Go to www.irs.gov/Form990 for instructions and the latest information.		Inspe		
Nan	ne of the organizatior		Employer i			mber
Da	rt I Question	INC. s Regarding Compensation	41-0	69391	0	
Га		s negariting compensation			Vee	
10	Chook the appropri	ata bay(aa) if the argonization provided any of the following to ar far a parson listed on Farm	000		Yes	No
Id		ate box(es) if the organization provided any of the following to or for a person listed on Form line 1a. Complete Part III to provide any relevant information regarding these items.	990,			
	First-class or c		معبالدم			
	Travel for com	, , , , , , , , , , , , , , , , , , ,				
		ation and gross-up payments Health or social club dues or initiation fee				
		pending account Personal services (such as maid, chauffer				
			,			
b	If any of the boxes	on line 1a are checked, did the organization follow a written policy regarding payment or				
	•	rovision of all of the expenses described above? If "No," complete Part III to explain		1b		
2		require substantiation prior to reimbursing or allowing expenses incurred by all directors,				
		s, including the CEO/Executive Director, regarding the items checked on line 1a?		2		
3	Indicate which, if ar	y, of the following the organization used to establish the compensation of the organization's	5			
	CEO/Executive Dire	ctor. Check all that apply. Do not check any boxes for methods used by a related organizati	on to			
	establish compensa	tion of the CEO/Executive Director, but explain in Part III.				
	X Compensation	committee Written employment contract				
	X Independent c	ompensation consultant X Compensation survey or study				
	Form 990 of o	her organizations X Approval by the board or compensation c	ommittee			
4		any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing				
	organization or a re	-				v
a		e payment or change-of-control payment?				X X
b		eive payment from a supplemental nonqualified retirement plan?				X
С		eive payment from an equity-based compensation arrangement?		4c		
	If "Yes" to any of lir	es 4a-c, list the persons and provide the applicable amounts for each item in Part III.				
	Only section 501(c	)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.				
5		n Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation	n			
5	contingent on the re		/11			
а	-	svenues 01.		5a		x
		ation?				X
~		r 5b, describe in Part III.				,
6		n Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation	n			
	contingent on the n					
а	-	-		6a		X
		ation?				X
		r 6b, describe in Part III.				
7	For persons listed of	n Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments	;			
		es 5 and 6? If "Yes," describe in Part III		7		X
8		reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the				
	initial contract exce	ption described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III		8		X
9		d the organization also follow the rebuttable presumption procedure described in				
		53.4958-6(c)?		9		
LHA	For Paperwork R	eduction Act Notice, see the Instructions for Form 990.	Sched	lule J (Forn	n <b>990</b> )	2020

032111 12-07-20

## GIRL SCOUTS OF MN AND WI RIVER VALLEYS, INC.

Schedule J (Form 990) 2020

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

41-0693910

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns	(F) Compensation in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Denents	(B)(i)-(D)	reported as deferred on prior Form 990
(1) PATRICIA BOLGER	(i)	204,861.	5,111.	0.	3,925.	8,080.	221,977.	0.
CHIEF EXECUTIVE OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) CHRIS AMUNDSEN	(i)	173,772.	0.	0.	3,397.	11,263.	188,432.	0.
CHIEF FINANCIAL OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) JENNIFER L THORSON	(i)	150,339.	0.	0.	0.	998.	151,337.	0.
CHIEF OPERATING OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
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	(i)							
	(ii)							
	(i)							
	(ii)							

Schedule J (Form 990) 2020

Page 2

GIRL	SCOUTS	OF	MN	AND	WI	RIVER	VALLEYS,
INC.							

Schedule J (Form 990) 2020

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J (Form 990) 2020

(Form 990)     Deciminal Procession     Proceedings of the argenizations answered Yes' on Form 990, Part VI, lines 29 or 20.     Add to Form 990.     Add to Form 990.     Complete if the organizations answered Yes' on Form 990, Part VI, lines 29 or 20.     Dent to Fulliar     Proceedings of the argenization     Carliel SCOUTES OF NN AND WI RIVER VALLEYS,     The proper decent function number     1. Art - Works of art     Types of Property     Cabel is an argenization     Carliel SCOUTES OF NN AND WI RIVER VALLEYS,     Carliel Types of Property     Cabel is an argenization     Carliel SCOUTES OF NN AND WI RIVER VALLEYS,     Carliel Types of Property     Cabel is an argenization argenization     Carliel SCOUTES OF NN AND WI RIVER VALLEYS,     Carliel SCOUTES OF NN AND WI RIVER     ValueSCOUTES     The standard of the argenization     Carliel SCOUTES OF NN AND WI RIVER     ValueSCOUTES     The standard of the argenization     The standard of the argenizatio		HEDULE M		Nonc	ash Co	ntrib	utions			OMB No. 1	545-004	17
Nume of the organization       GINL SCOUTS OF MN AND WI RIVER VALLEYS,       Employer identification number 41-0633910         Part I       Types of Property       (a)       (b)       (c)       (d)         1       Art - Works of at       (b)       (c)       (d)       Method of determining noncesh contribution arguments reported on argument reported rep	Depart	ment of the Treasury	Attach to Form 990	).					or 30.	Open to	Publi	
TNC.     41-0693910       Part I     Types of Property     (a)       I Art-Works of at     Check if     Non-calc     (a)       2 Art-Historical treasures     (b)     mounts reported on mounts reported on mounts reported on the contribution and contribution and contribution and contribution and the contribution and the contribution and contributions and contributions and contribution and contribution and contributions and contributions and contributions and contribution and contribution and co										•		<u> </u>
Part I       Types of Property       (a) (b) (Check if Number of Check if Numb	Nam	e of the organization		OF MN	AND WI	RIVE.	R VALLEY	S,				
(a)     (b)     (c)     (c)     (c)     (c)     (c)     Method of determining noncash contribution amounts reported on amounts     (c)     (c)     Method of determining noncash contribution amounts reported on amounts reported on amounts reported on amounts     (c)     Method of determining noncash contribution amounts       1     Art - Nictorical treasures     (c)	Pa	rt I Types of							4.	1-0095	910	
Check if     Online if     Noncash contribution anounts reported in somular separate in anounts reported in somular separate in anounts reported in some second process contribution anounts increases in anounts reported in some second process contribution anounts increases in anounts reported in some second process contribution anounts increases in a some second process contribution and process contribution anounts increases in a some second process contribution and process contribution anount in column (c) for a type of property for which column		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		(a)	(b)		(c)			(d)		
2 Art - Historical treasures   3 Art - Historical treasures   4 Books and publications   5 Cotching and household goods   6 Cars and other vehicles   7 Boats and planes   8 Intellectual property   8 Intellectual property   9 Securities - Dublicy traded   X 6   44 , 594 . FAIR MARKET VALUE   9 Securities - Dublicy traded   10 Securities - Dublicy traded   11 Securities - Dublicy traded   12 Securities - Dublicy traded   13 Securities - Dublicy traded   14 Calified conservation contribution - Interior structures   15 Real estate - Residential   16 Real estate - Commercial   17 Real estate - Commercial   18 Collectibles   19 Food invertory   20 Drugs and metical supplies   21 Taxidermy   24 Archeological artifacts   25 Cother ► (   26 Other ► (   27 Other ► (   28 Nomber of Forms S283 received by the organization during the tax year for contributions for which ker years from the date of the initia contributions and y property reported in Part II.   29 0   30 During the year, did the organization contribution any property reported in Part I.   31 X   32 During the year, did the organization during the tax year for contributions for which kort required to be				Check if	Number contribution	ns or	Noncash contrib amounts report	ed on		of determin	•	s
2 Art - Historical treasures   3 Art - Historical treasures   4 Books and publications   5 Cotching and household goods   6 Cars and other vehicles   7 Boats and planes   8 Intellectual property   8 Intellectual property   9 Securities - Dublicy traded   X 6   44 , 594 . FAIR MARKET VALUE   9 Securities - Dublicy traded   10 Securities - Dublicy traded   11 Securities - Dublicy traded   12 Securities - Dublicy traded   13 Securities - Dublicy traded   14 Calified conservation contribution - Interior structures   15 Real estate - Residential   16 Real estate - Commercial   17 Real estate - Commercial   18 Collectibles   19 Food invertory   20 Drugs and metical supplies   21 Taxidermy   24 Archeological artifacts   25 Cother ► (   26 Other ► (   27 Other ► (   28 Nomber of Forms S283 received by the organization during the tax year for contributions for which ker years from the date of the initia contributions and y property reported in Part II.   29 0   30 During the year, did the organization contribution any property reported in Part I.   31 X   32 During the year, did the organization during the tax year for contributions for which kort required to be	1	Art - Works of art										
3       At - Fractional interests         4       Books and publications         5       Clothing and household goods         6       Cars and other vehicles         7       Boats and planes         8       Intellectual property         9       Securities - Publicly traded         X       6         44 , 594. FAIR MARKET VALUE         9       Securities - Publicly traded         10       Securities - Publicly traded         11       Securities - Partenship, LLC, or trust interests         12       Securities - Residential         13       Qualified conservation contribution - There in thistoric structures         14       Cualified conservation contribution - Other in thistoric structures         15       Real estate - Residential         16       Real estate - Residential         17       Real estate - Contemercial         18       Collectibles         19       Food inventory         20       Drugs and medical supplies         21       Taxidermy         23       Scientific specimens         4       Archeological artifacts         20       Other ► (         20       Other ► (         21	2	Art - Historical treas	ures									
5       Clothing and household goods	3											
6       Cars and other vehicles	4	Books and publicat	ions									
7       Baats and planes       X       6       44,594. FAIR MARKET VALUE         9       Securities -Publicly traded       X       6       44,594. FAIR MARKET VALUE         10       Securities -Pathership, LLC, or trust interests       Image: Comparison of the transmit of transmit of the transmit of the transmit of transmi	5											
8       Intellectual property         9       Securities - Publicly traded       X       6       44,594. FAIR MARKET VALUE         10       Securities - Closely held stock	6											
9       Securities - Publicity traded       X       6       44,594. FAIR MARKET VALUE         10       Securities - Closely held stock	7											
10       Securities - Closely held stock         11       Securities - Patnership, LLC, or trust interests         12       Securities - Miscellaneous         13       Qualified conservation contribution - Historic Structures         14       Qualified conservation contribution - Historic Structures         15       Real estate - Residential         16       Real estate - Residential         17       Real estate - Commercial         18       Collectibles         19       Food inventory         10       Drugs and medical supplies         11       Taxidermy         12       Scientific specimens         14       Archeological artifacts         15       Collectibles         16       PROGRAM SUPPL         17       X         18       Collectibles         19       Food inventory         11       Taxidermy         12       Scientific specimens         24       Historical artifacts         25       Other ▶ (         20       Other ▶ (         21       Taxidermy         22       O         23       During the year, did the organization during the tax year for contributions for which the or	8											
11       Securities - Partnership, LLC, or trust interests	9			X		6	44,	<u>594.</u>	FAIR MARI	KET VAI	LUE	
trust interests	10											
12       Securities - Miscellaneous	11		ship, LLC, or									
13 Qualified conservation contribution -   Historic structures   14 Qualified conservation contribution - Other   15 Real estate - Residential   16 Real estate - Commercial   17 Real estate - Other   18 Collectibles   19 Food inventory   20 Drugs and medical supplies   21 Taxidermy   21 Taxidermy   22 Other ▶ (   23 Scientific specimens   24 Archeological artifacts   25 Other ▶ (   26 Other ▶ (   27 Other ▶ (   29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part V, Donee Acknowledgement   29 Number of Forms 8283 received by the organization any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?   20 During the year, did the organization receive by contribution, and which isn't required to be used for exempt purposes for the entire holding period?   21 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?   31 X   32a X   b I' Yes,' describe in Part II.   33 If the organization hier or use third parties or related organizations to solicit, process, or sell noncash contributions?   31 X   32a X												
Historic structures												
14 Qualified conservation contribution - Other   15 Real estate - Residential   16 Real estate - Commercial   17 Real estate - Commercial   18 Collectibles   19 Food inventory   20 Drugs and medical supplies   21 Taxidermy   22 Historical artifacts   23 Scientific specimens   24 Archeological artifacts   25 Other ► (PROGRAM SUPPL)   26 Other ► ()   27 Other ► ()   28 Other ► ()   29 0     30a X   30a During the year, did the organization during the tax year for contributions for which the organization completed Form 8283, Part V, Donee Acknowledgement   29 0     30a X   30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?   31 X   32a Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?   31 X   32a X   31 X   32a X   33 If Yes, 'describe in Part II.   34 If Yes, 'describe in Part II.   35 If he organization hire or use third parties or related organizations to solicit, process, or sell noncash co	13											
15       Real estate · Residential												
16       Real estate - Commercial												
17 Real estate · Other   18 Collectibles   19 Food inventory   20 Drugs and medical supplies   21 Taxidermy   22 Historical artifacts   23 Scientific specimens   24 Archeological artifacts   25 Other ▶ (   26 Other ▶ (   27 Other ▶ (   28 Other ▶ (   29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?   26 b If "Yes," describe the arrangement in Part II.   31 X   32 Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?   32 M   32 M   33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.												
18       Collectibles       Image: Second s												
19       Food inventory												
20       Drugs and medical supplies												
21       Taxidermy												
22       Historical artifacts												
23       Scientific specimens		I Robert and a difference										
24       Archeological artifacts	23											
25       Other ▶ (PROGRAM SUPPL)       X       1       45. FAIR MARKET VALUE         26       Other ▶ ()            27       Other ▶ ()            28       Other ▶ ()            29       Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part V, Donee Acknowledgement       29       0         30a       During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?       30a       X         b       If "Yes," describe the arrangement in Part II.       31       X         31       X       32a       32a       X         b       If "Yes," describe in Part II.       33       If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.	24		ata									
26       Other ▶ ()	25					1		45.1	AIR MAR	KET VAI	LUE	
28       Other ▶ ( )	26											
<ul> <li>29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part V, Donee Acknowledgement</li> <li>30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?</li> <li>b If "Yes," describe the arrangement in Part II.</li> <li>31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?</li> <li>31 Dift "Yes," describe in Part II.</li> <li>32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?</li> <li>b If "Yes," describe in Part II.</li> <li>33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.</li> </ul>	27	Other 🕨 (	)									
for which the organization completed Form 8283, Part V, Donee Acknowledgement 29 Ves No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?	28	Other 🕨 (	)									
30a       During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?       30a       X         b       If "Yes," describe the arrangement in Part II.       31       X         32a       Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?       31       X         b       If "Yes," describe in Part II.       32a       X	29	Number of Forms 8	283 received by the organi	zation during	g the tax yea	for contr	ibutions					
<ul> <li>30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?</li> <li>30a X</li> <li>31a X</li> <li>31a X</li> <li>32a X</li> <li>31a X</li> <li>32a X</li> <li>32a X</li> <li>32a X</li> <li>33a If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.</li> <li>33a If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked,</li></ul>		for which the organ	ization completed Form 82	83, Part V, D	onee Ackno	vledgeme	ənt	29				
must hold for at least three years from the date of the initial contribution, and which isn't required to be used for       30a       X         b       If "Yes," describe the arrangement in Part II.       30a       X         31       Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?       31       X         32a       Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?       31       X         b       If "Yes," describe in Part II.       32a       X											Yes	No
exempt purposes for the entire holding period?       30a       X         b       If "Yes," describe the arrangement in Part II.       Image: Contribution in the contris in the contribution in the contribution in the contribution in t	30a											
b       If "Yes," describe the arrangement in Part II.         31       Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?         32a       Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?         32a       If "Yes," describe in Part II.         33       If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.			•									
31       Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?       31       X         32a       Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?       32a       X         b       If "Yes," describe in Part II.       33       If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.       Image: Column (a) is checked, describe in Part II.       Image: Column (a) is checked, describe in Part II.			•	?						30a		X
<ul> <li>32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?</li> <li>b If "Yes," describe in Part II.</li> <li>33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.</li> </ul>			-								v	
contributions?       32a       X         b       If "Yes," describe in Part II.       If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.       If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.									ons?	31	A	<u> </u>
b       If "Yes," describe in Part II.         33       If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.	32a	•	•		•							v
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.										<u>32a</u>		
describe in Part II.		•		olume (a) fo	rotupo of	nort for	which column	a) in charl	rod			
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	ΙНΔ		Reduction Act Notice see	the Instruc	tions for For	m 990			School	lule M (Form	n 990)	2020

032141 11-23-20

GIRL	SCOUTS	OF	MN	AND	WI	RIVER	VALLEYS,

Schedule M (Form 990) 2020 INC.

Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

### SCHEDULE M, PART I, COLUMN (B):

THE AMOUNT IN PART I, COLUMN B REPRESENTS THE NUMBER OF CONTRIBUTIONS.

Schedule M (Form 990) 2020

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SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ. ► Go to www.irs.gov/Form990 for the latest information.



41-0693910

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE, AND CHARACTER, WHO

GIRL SCOUTS OF MN AND WI RIVER VALLEYS,

MAKE THE WORLD A BETTER PLACE. THE GIRL SCOUT PROGRAM ENCOURAGES

HEALTHY CHOICES, INDEPENDENCE, POSITIVE DECISION-MAKING, AND

SELF-RELIANCE. GIRL SCOUTS ARE ABLE TO REACH THEIR HIGHEST POTENTIALS

AND LEARN THE STRONGEST LIFE SKILLS WHILE BEING TAUGHT HOW TO DEAL WITH

KEY ISSUES FACING YOUNG WOMEN TODAY.

INC.

FORM 990, PART I, LINE 5, TOTAL NUMBER OF EMPLOYEES:

AS 9/30/2021, RIVER VALLEYS EMPLOYED 103 EMPLOYEES: 101 FULL TIME AND 2

PART TIME EMPLOYEES. THE TOTAL NUMBER OF EMPLOYEES REPRESENT THE NUMBER

OF INDIVIDUALS REPORTED ON RIVER VALLEYS' FORM W-3, TRANSMITTAL OF WAGE

AND TAX STATEMENTS FOR THE CALENDAR YEAR ENDED DECEMBER 31, 2020.

DURING CALENDAR YEAR 2020, RIVER VALLEYS EMPLOYED 174 EMPLOYEES,

INCLUDING 24 HIRED AS SEASONAL AND TEMPORARY EMPLOYEES TO ASSIST WITH

PROGRAMS.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:
WITH WOMEN ENGINEERS AND PARTICIPATED IN TRADES PROGRAMMING, INCLUDING
HOW RESIDENTIAL ELECTRICITY WORKS AND EXPLORING THAT IN THEIR HOMES.
DURING FISCAL YEAR 2021, RIVER VALLEYS PROVIDED \$1,842 IN FINANCIAL
ASSISTANCE FOR PROGRAM EVENTS. THIS AMOUNT HAS BEEN RECORDED AS A
REDUCTION FROM EVENT PROGRAM FEES REPORTED ON FORM 990, PART VIII, LINE
2B.

 IN
 SUMMER
 2021
 RIVER
 VALLEYS
 WELCOMED
 GIRLS
 BACK
 TO
 ENSURE

 LHA
 For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.
 Schedule O (Form 990 or 990-EZ) 2020

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 11-20-20

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Schedule O (Form 990 or 990-EZ) 2020	Page <b>2</b>
Name of the organization GIRL SCOUTS OF MN AND WI RIVER VALLEYS, INC.	Employer identification number $41 - 0693910$
SAFETY OF THE GIRLS AND STAFF, WE HOSTED CAMPS IN NEW WAYS	(SMALL GROUP
ACTIVITIES, SOCIAL DISTANCING, FACE COVERINGS, ETC.). 2,26	3 GIRLS
ATTENDED SUMMER CAMP AND WERE HAPPY TO SEE THE RETURN OF T	HEIR
FAVORITES LIKE HORSE AND WATER-BASED CAMPS, AS WELL AS NEW	PROGRAMS FOR
TROOPS AND OLDER GIRLS. MOUNTAIN BIKE CAMP AND POWER GIRLS	, WHERE GIRLS
PRACTICE TRADES SKILLS LIKE CONSTRUCTION, LEARN FROM FEMAL	E MENTORS,
AND SEE THEMSELVES IN TRADES CAREERS, ARE EMERGING AS NEW	FAVORITES. IN
ADDITION, GIRLS PARTICIPATED IN CAMPS THROUGHOUT THE YEAR	LIKE ADULT &
ME: WINTER ROBOTICS AT CAMP EDITH MAYO IN ROCHESTER, MN AN	D MEA WEEK
DAY CAMP AT CAMP ELK RIVER. DURING FISCAL YEAR 2021, RIVER	VALLEYS
AWARDED \$57,291 IN FINANCIAL ASSISTANCE FOR OUR MEMBERS TO	ATTEND
SUMMER CAMP. THIS AMOUNT HAS BEEN RECORDED AS REDUCTION FR	OM CAMPING
FEES REPORTED ON FORM 990, PART VIII, LINE 2A.	

OUR COMMITMENT TO DIVERSITY, EQUITY, AND INCLUSION INCLUDES A COMMITMENT TO PROVIDING ADAPTABLE, CULTURALLY RELEVANT PROGRAMMING THAT MEETS THE NEEDS OF GIRLS AND FAMILIES. THE COMMUNITY ENGAGEMENT TEAM WORKS TO INCREASE VISIBILITY, BUILD TRUST, AND CREATE LONG-TERM INVESTMENT IN THE GIRL SCOUT LEADERSHIP EXPERIENCE BY FAMILIES AND GIRLS OF COLOR BY CULTIVATING AUTHENTIC AND HOLISTIC RELATIONSHIPS WITH COMMUNITIES OF COLOR AND COMMUNITY ORGANIZATIONS THAT SERVE PEOPLE OF COLOR IN MINNESOTA. THESE PARTNERSHIPS FORM MENTORED TROOPS AND CONNECTZ TROOPS, WHERE GIRLS CAN DEVELOP A SENSE OF BELONGING AND SISTERHOOD WITH ONE ANOTHER AS THEY EXPERIENCE GIRL SCOUT PROGRAMMING WITH GIRLS AND TROOP LEADERS WHO LOOK LIKE THEM AND REFLECT THEIR LIVED EXPERIENCES. IN 2021, THE COMMUNITY ENGAGEMENT TEAM SERVED 640 GIRLS THROUGH THE CONNECTZ AND MENTORED TROOP PATHWAYS. 74% OF LEADERS WERE TROOP LEADERS OF COLOR.

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Schedule O (Form 990 or 990-EZ) 2020

Schedule O (Form 990 or 990-EZ) 2020 Page							Page <b>2</b>		
Name of the organization	GIRL	SCOUTS	OF	MN	AND	WI	RIVER	VALLEYS,	Employer identification number
	INC.								41-0693910

THE GOLD AWARD IS THE HIGHEST ACHIEVEMENT IN GIRL SCOUTS AND IS THE MOST PRESTIGIOUS AWARD IN THE WORLD FOR GIRLS AND THE MOST DIFFICULT TO EARN. THE GOLD AWARD IS ONLY OPEN TO GIRLS IN HIGH SCHOOL. GROUNDED IN REAL-LIFE PROBLEMS, GIRLS DEVELOP A DEEPER UNDERSTANDING OF THEIR COMMUNITY, MASTER TIME MANAGEMENT, AND PRACTICE FINANCIAL PLANNING. GIRLS TACKLE AN ISSUE LOCALLY OR GLOBALLY AND MAKE THE WORLD A BETTER PLACE. THEY ESTABLISH A LIFETIME NETWORK AND CREATE THEIR COMMUNITY LEGACY WITH A SUSTAINABLE SOLUTION TO A PROBLEM. YOUNG INSPIRING LEADERS ARE IMPACTING THE WORLDS OF SCIENCE, TECHNOLOGY, ENGINEERING, AND MATH (STEM), EDUCATION, AGRICULTURE, MEDICINE AND MANY MORE THROUGH THEIR SUSTAINABLE GOLD AWARD PROJECTS. ELIZABETH LINK SET OUT TO EDUCATE HER COMMUNITY ABOUT TYPE 1 DIABETES (T1D). WHEN THE PANDEMIC HIT, ELIZABETH REASSESSED THE COMMUNITY'S NEEDS AND DEVELOPED A PUBLIC ONLINE VIDEO SERIES TO DECREASE THE ISOLATION ALREADY FELT BY FAMILIES AFTER THEIR INITIAL DIAGNOSIS OF T1D. SHE RECRUITED CHILDREN, PARENTS, AND HEALTH PROFESSIONALS TO SHARE THEIR T1D EXPERIENCES. DURING THE YEAR, 131 GIRLS EARNED THEIR SILVER AND GOLD AWARD.

THE GIRL SCOUT COOKIE PROGRAM PROVIDES AN IMPORTANT INGREDIENT FOR LEADERSHIP BY HELPING GIRLS DEVELOP FIVE KEY SKILLS: GOAL SETTING, DECISION MAKING, MONEY MANAGEMENT, PEOPLE SKILLS, AND BUSINESS ETHICS. THE PROGRAM ALSO RAISES PUBLIC AWARENESS ABOUT THE VALUE OF GIRL SCOUTING AND SUPPORTS LOCAL PROGRAMS AND MEMBERSHIP SERVICES FOR OVER 28,000 GIRLS AND ADULTS. WITH A RE-ENGINEERED CONTACTLESS COOKIE PROGRAM AND A VARIETY OF PARTICIPATION OPTIONS (ONLINE ORDERING, COOKIE BOOTHS, CONTACTLESS PAYMENTS, ETC.), GIRL SCOUTS BROUGHT THEIR GRIT, ENTREPRENEURIAL SPIRITS, RESOURCEFULNESS, AND FUN TO THIS YEAR'S COOKIE 032212 11-20-20 49

12490326 144198 64467

2020.05091 GIRL SCOUTS OF MN AND WI 64467\_1

Schedule O (Form 990 or 9	90-EZ) 2020	Page <b>2</b>
Name of the organization	GIRL SCOUTS OF MN AND WI RIVER VALLEYS, INC.	Employer identification number $41 - 0693910$
PROGRAM. THROU	JGH THE COOKIE DONATION PROGRAMS, RIVER VALLEY	YS' DONATED
ALMOST 93,000	PACKAGES OF COOKIES. RIVER VALLEYS' GIRLS SO	LD ALMOST 3.4
MILLION PACKAG	SES OF COOKIES IN 2021.	

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

STAFF TO HEAR COUNCIL UPDATES, SHARE RESOURCES, AND PROVIDE SUPPORT TO

ONE ANOTHER. THIS PAST YEAR, OUR SERVICE UNITS PROVIDED VIRTUAL

PROGRAMMING, ADAPTED RECRUITMENT IN NEW AND EXCITING WAYS, AND UTILIZED

NEW ONLINE TECHNOLOGY, LIKE ZOOM AND RALLYHOOD, TO STAY CONNECTED.

RIVER VALLEYS IS EMBARKING ON A NEW PROJECT TO BUILD GREATER CAPACITY AND TRAINING FOR OUR SERVICE UNIT VOLUNTEERS. THE VOLUNTEER CAPACITY PROJECT WILL ASSESS CURRENT STATE, GAPS, AND CREATE RECOMMENDATIONS FOR OUR PHYSICAL BOUNDARIES, VOLUNTEER ROLES AND RESPONSIBILITIES AND THE SUPPORT COUNCIL STAFF PROVIDE. THIS PAST YEAR VOLUNTEERS PARTICIPATED IN THE PROJECT PLANNING AND REVIEW, WITH 28 SERVICE UNITS AND ALL VOLUNTEER ROLES REPRESENTED.

ANNUAL MEMBERSHIP DUES ARE REMITTED TO GIRL SCOUTS OF THE USA AND RIVER VALLEYS DOES NOT RETAIN ANY PORTION OF THE MEMBERSHIP DUES.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

RETAIL SERVICES:

RIVER VALLEYS OPERATES RETAIL SHOPS AT THEIR TWO SERVICE CENTERS, CAMP

EDITH MAYO, AND ONE SATELLITE LOCATION. DURING THE SUMMER, RIVER

VALLEYS OFFERS RETAIL TRADING POSTS AT OUR CAMP. IN RESPONSE TO

COVID-19, RETAIL SERVICES DEVELOPED CURBSIDE PICKUP, MONTHLY FACEBOOK

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LIVE SHOPPING EVENTS, AND ADDED IN-STORE AND VIRTUAL SHOPPING

032212 11-20-20

Schedule O (Form 990 or 990-EZ) 2020

12490326 144198 64467

2020.05091 GIRL SCOUTS OF MN AND WI 64467\_\_1

Schedule O (Form 990 or 990-EZ) 2020	Page <b>2</b>
Name of the organization GIRL SCOUTS OF MN AND WI RIVER VALLEYS, INC.	Employer identification number $41 - 0693910$
APPOINTMENTS. RETAIL SERVICES PROVIDE PROGRAM RELATED MATE	RIALS TO
MEMBERS PARTICIPATING IN RIVER VALLEYS' PROGRAMMING AND PRO	OMOTE THE
GIRL SCOUT BRAND AND MISSION THROUGH A VARIETY OF MERCHAND	ISE
OFFERINGS. FINANCIAL ASSISTANCE PROVIDED TO GIRL SCOUTS FOR	R UNIFORMS
AND PROGRAM MATERIALS TOTALED \$17,566 DURING THE FISCAL YE	AR. THIS
AMOUNT IS RECORDED AS A REDUCTION FROM GROSS SALES OF INVE	NTORY
REPORTED ON FORM 990, PART VIII LINE 10A.	
EXPENSES \$ 442,280. INCLUDING GRANTS OF \$ 0. REVENUE \$	257,703.

FORM 990, PART VI, SECTION A, LINE 6:

THERE IS ONE CLASS OF MEMBERS OF THE COUNCIL AND SHALL CONSIST OF THE FOLLOWING CATEGORIES: (A) DELEGATES ELECTED BY SERVICE UNITS IN ACCORDANCE WITH SECTION 3.2 OF THE BYLAWS; (B) UP TO 50 DELEGATES-AT-LARGE APPOINTED BY THE COUNCIL'S BOARD OF DIRECTORS, FOR THE PURPOSE OF ENSURING THAT THE COMMUNITY AT LARGE IS REPRESENTED. AT NO TIME SHALL THE DELEGATES-AT-LARGE CONSTITUTE MORE THAN 5% OF THE ELECTED VOTING MEMBERS; (C) DIRECTORS-AT-LARGE AND OFFICERS OF THE COUNCIL (D) MEMBERS OF THE BOARD DEVELOPMENT COMMITTEE OF THE COUNCIL (E) DELEGATES TO THE NATIONAL COUNCIL OF THE GIRL SCOUTS OF THE UNITED STATES OF AMERICA. VOTING MEMBERS MUST BE AGE 14 OR OLDER ON THE DATE THE TERM BEGINS, A MEMBER OF GSUSA AND BE CURRENTLY REGISTERED THROUGH AND IN GOOD STANDING OF THE COUNCIL.

FORM 990, PART VI, SECTION A, LINE 7A: VOTING MEMBERS: (A) ARE ENTITLED TO ONE VOTE EACH; (B) ELECT THE OFFICERS, DIRECTORS-AT-LARGE AND MEMBERS OF THE BOARD DEVELOPMENT COMMITTEE; (C) ELECT THE NATIONAL DELEGATES AND ALTERNATE DELEGATES TO THE NATIONAL COUNCIL OF GSUSA; (D) WORK WITH THE BOARD TO DETERMINE THE STRATEGIC DIRECTION FOR GIRL SCOUTING LOCALLY; (E) AMEND THE BYLAWS IN ACCORDANCE 032212 11-20-20 Schedule O (Form 990 or 990-EZ) 2020

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Schedule O (Form 990 or 990-EZ) 2020	Page <b>2</b>
Name of the organization GIRL SCOUTS OF MN AND WI RIVER VALLEYS, INC.	Employer identification number 41-0693910
WITH SECTION 15; AND (F) CONDUCT OTHER BUSINESS THAT MAY C	OME BEFORE THE
VOTING MEMBERS. DELEGATE TERMS ARE ONE YEAR, BEGINNING OCT	OBER 1 AND ENDING
SEPTEMBER 30. NATIONAL DELEGATES AND ALTERNATE NATIONAL DE	LEGATES SERVE A
TERM OF 3 YEARS OR UNTIL THEIR SUCCESSORS ARE ELECTED AND	ASSUME THEIR
POSITIONS.	

FORM 990, PART VI, SECTION A, LINE 7B:

THE ORGANIZATION HAS APPROXIMATELY 500 "MEMBERS". RIGHTS AND RESPONSIBILITIES OF VOTING MEMBERS INCLUDE: WORK WITH THE BOARD TO DETERMINE THE STRATEGIC DIRECTION FOR GIRL SCOUTING LOCALLY; AMEND THE BYLAWS IN ACCORDANCE WITH SECTION 15; AND CONDUCT OTHER BUSINESS THAT MAY COME BEFORE VOTING MEMBERS. SECTION 15.2 STATES VOTING MEMBERS MAY AMEND THE BYLAWS AT ANY MEETING OF THE VOTING MEMBERS SO LONG AS 2/3 OF THOSE PRESENT APPROVE THE AMENDMENTS. VOTING MEMBERS MAY PROPOSE BYLAW AMENDMENTS WHEN AT LEAST FIFTY (50) VOTING MEMBERS REPRESENTING AT LEAST THIRTY (30) SERVICE UNITS SIGN, DATE AND DELIVER TO THE CHAIR OF THE BOARD OR TREASURER OF THE COUNCIL, A REQUEST FOR SUCH AMENDMENT TO BE CONSIDERED BY THE VOTING MEMBERS. PROPOSED AMENDMENTS MUST BE INCLUDED IN THE NOTICE OF THE MEETING AT WHICH THE VOTE WILL BE TAKEN.

FORM 990, PART VI, SECTION A, LINE 8B:

THERE WERE NO COMMITTEES WITH AUTHORITY TO ACT ON BEHALF OF THE GOVERNING BODY DURING THE TAX YEAR.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS REVIEWED IN DETAIL BY THE CHIEF EXECUTIVE OFFICER, CHIEF

FINANCIAL OFFICER AND AUDIT COMMITTEE. ONCE REVIEWED, AND REQUESTED

CHANGES, IF ANY, HAVE BEEN MADE, THE AUDIT COMMITTEE MAKES A RECOMMENDATION
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Schedule O (Form 990 or 990-EZ) 2020
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Schedule O (Form 990 or 990-EZ) 2020	Page <b>2</b>
Name of the organization GIRL SCOUTS OF MN AND WI RIVER VALLEYS, INC.	Employer identification number $41 - 0693910$
TO THE FULL BOARD OF DIRECTORS TO APPROVE THE TAX RETURN.	THE COMPLETE FORM
990 IS FORWARDED TO THE BOARD OF DIRECTORS FOR THEIR REVIE	W AND APPROVAL.
AFTER THEIR REVIEW, THE BOARD OF DIRECTORS VOTE TO APPROVE	THE FORM 990 AND
REQUIRED STATE FILINGS. ONCE APPROVED, THE COMPLETE FORM 9	90 IS FILED WITH
THE IRS.	

FORM 990, PART VI, SECTION B, LINE 12C:

THE CONFLICT OF INTEREST POLICY IS APPLICABLE TO ALL OFFICERS, DIRECTORS, TRUSTEES AND EMPLOYEES OF RIVER VALLEYS. THE EXECUTIVE OFFICE IS RESPONSIBLE FOR THE DISTRIBUTION AND COLLECTION OF THE ANNUAL CONFLICT OF INTEREST STATEMENTS FROM OFFICERS, DIRECTORS, TRUSTEES, BOARD COMMITTEE MEMBERS AND KEY EMPLOYEES. THE CONFLICT OF INTEREST STATEMENTS ARE REVIEWED BY THE CFO FOR POTENTIAL CONFLICTS. A SUMMARY OF THE RESULTS, INCLUDING ANY DISCLOSED CONFLICTS, ARE FORWARDED TO THE AUDIT COMMITTEE WHICH IS CHARGED WITH OVERSIGHT OF THE CONFLICT OF INTEREST POLICY AND ASSURING THAT SYSTEMS ARE IN PLACE FOR COMPLIANCE. PERSONS WHO HAVE A CONFLICT OF INTEREST SHALL DISCLOSE ALL FACTS MATERIAL TO THE CONFLICT OF INTEREST TO THE BOARD OR APPLICABLE COMMITTEE AND THE MINUTES OF THE MEETING SHALL INCLUDE THESE DISCLOSURES. THIS PERSON SHALL NOT PARTICIPATE IN OR HEAR THE BOARD OR COMMITTEE DISCUSSION OF THE MATTER EXCEPT TO DISCLOSE MATERIAL FACTS AND RESPOND TO QUESTIONS. THE PERSON WHO HAS A CONFLICT OF INTEREST MAY NOT VOTE ON THE CONTRACT OR TRANSACTION AND SHALL NOT BE PRESENT IN THE MEETING ROOM WHEN THE VOTE IS TAKEN. THE MINUTES OF THE MEETING WILL REFLECT THE PERSON'S ABSENCE AND INELIGIBILITY TO VOTE. ALL EMPLOYEES ANNUALLY SIGN A CONFLICT OF INTEREST ACKNOWLEDGMENT FORM STATING THAT THEY HAVE RECEIVED AND READ THE CONFLICT OF INTEREST STATEMENT THAT IS INCLUDED IN THE GIRL SCOUTS OF MINNESOTA AND WISCONSIN RIVER VALLEYS' EMPLOYEE HANDBOOK.

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Schedule O (Form 990 or 990-EZ) 2020 Name of the organization GIRL SCOUTS OF MN AND WI RIVER VALLEYS , INC •	Page 2 Employer identification number 41 - 0693910
FORM 990, PART VI, SECTION B, LINE 15:	
SALARY RANGES ARE ESTABLISHED FOR ALL RIVER VALLEYS' EMPLO	YEES INCLUDING
THE CEO, OFFICERS (CFO, COO, CDO, CPO), AND KEY EMPLOYEES.	IN FISCAL YEAR
2020, RIVER VALLEYS ENGAGED AN INDEPENDENT CONSULTING FIRM	TO COMPLETE A
COMPREHENSIVE COMPENSATION ANALYSIS OF ALL RIVER VALLEYS P	OSITIONS,
INCLUDING ALL CORPORATE OFFICERS (CEO, CFO, COO, CDO, CPO)	• AFTER
COMPLETING A REVIEW OF ALL JOB DESCRIPTIONS, AS WELL AS A	COMPREHENSIVE
ANALYSIS ON THE CURRENT MARKET AND INTERNAL EQUITY, ALL JO	B POSITIONS WERE
BENCHMARKED. ALL JOBS WERE BENCHMARKED AGAINST RELEVANT SO	URCES OF
PUBLISHED MARKET DATA (INCLUDING NON-PROFITS, MEMBERSHIP O	RGANIZATIONS,
LOCAL LABOR MARKET, ORGANIZATIONS OF COMPARABLE SIZE, AND	A BROADER GENERAL
INDUSTRY (FOR CROSS-INDUSTRY POSITIONS)). IN OCTOBER 2020,	DUE TO
UNCERTAINTY CAUSED BY THE PANDEMIC, THE OFFICERS' (CEO, CD	0, CFO, COO, CPO)
RECEIVED TEMPORARY PAY DECREASES AND STAFF MERIT INCREASES	
WERE TEMPORARILY PLACED ON HOLD. DURING FISCAL YEAR 2021,	RIVER VALLEYS
ENGAGED AN INDEPENDENT CONSULTANT TO COMPLETE A COMPREHENS	IVE COMPENSATION
ANALYSIS FOCUSED ON CORPORATE OFFICER POSTIONS (CEO, CFO,	COO, CDO, CPO),
THAT DEVELOPED RECOMMENDATIONS FOR THE OFFICERS' COMPENSAT	ION TO BE CURRENT
WITH MARKET. THE OFFICER COMPENSATION ANALYSIS WAS REVIEWE	D WITH
RIVER VALLEYS' COMPENSATION AND TALENT COMMITTEE AND BOARD	CHAIR.
SUPERVISORS COMPLETED THE ANNUAL REVIEWS OF THEIR DIRECT R	EPORTS'
PERFORMANCE. IN MAY 2021, OFFICERS' COMPENSATION WAS RESTO	RED AND MERIT
INCREASES WERE AWARDED TO RIVER VALLEYS' STAFF. IN ADDITIO	N, BASED ON
UPDATES TO THE 2020 COMPENSATION STUDY, EQUITY ADJUSTMENTS	WERE PROVIDED TO
VARIOUS POSITIONS THROUGHOUT THE ORGANIZATION. THE CEO REV	IEWED THE
OFFICERS' (CDO, CFO, COO, CPO) PERFORMANCE. PAY INCREASES	FOR THE OFFICERS
(CDO, CFO, COO, CPO) WERE AWARDED BASED ON THE RECOMMENDAT	IONS FROM THE
032212 11-20-20 Sche 54	-uule O (FUIII 990 01 990-EZ) 2020

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Schedule O (Form 990 or 990-EZ) 2020	Page <b>2</b>
Name of the organization GIRL SCOUTS OF MN AND WI RIVER VALLEYS, INC.	Employer identification number $41 - 0693910$
OFFICER COMPENSATION ANALYSIS. A REPORT DETAILING THE RECO	MMENDED MERIT
INCREASES FOR ALL EMPLOYEES, EXCEPT THE CEO, IS FORWARDED	TO THE CEO FOR
REVIEW AND FINAL APPROVAL. THE CEO'S PERFORMANCE IS REVIEW	ED BY THE BOARD
CHAIR. THE BOARD CHAIR, USING THE 2021 COMPLETED OFFICER C	OMPENSATION
ANALYSIS, DETERMINED THE CEO'S MERIT INCREASE AND COMMUNIC	ATED THE INCREASE
TO HUMAN RESOURCES VIA MEMO FROM THE BOARD CHAIR.	

FORM 990, PART VI, SECTION C, LINE 19:

RIVER VALLEYS' ARTICLES OF MERGER, BYLAWS, ANNUAL AUDIT, FORM 990, ANNUAL

REPORT AND BOARD MINUTES ARE AVAILABLE FOR REVIEW UPON REQUEST FROM THE

EXECUTIVE OFFICE. THE BYLAWS, ANNUAL AUDIT, FORM 990 AND ANNUAL REPORT ARE

ALSO DISCLOSED ON THE ORGANIZATION'S WEBSITE (GIRLSCOUTSRV.ORG) UNDER

ABOUT, WHO WE ARE, FINANCE & ACCOUNTABILITY.

FORM 990, PART VIII, LINE 1E, GOVERNMENT GRANTS:

GOVERNMENT GRANTS INCLUDE PAYCHECK PROTECTION LOAN FORGIVENESS OF

\$1,843,900 AND EMPLOYEE RETENTION CREDITS OF \$2,380,371.

IN APRIL 2020, RIVER VALLEYS RECEIVED A PAYCHECK PROTECTION PROGRAM
(PPP) LOAN UNDER THE PPP PROGRAM ESTABLISHED AS PART OF THE CORONAVIRUS
AID, RELIEF AND ECONOMIC SECURITY ACT (CARES ACT). THE LOAN AND ACCRUED
INTEREST ARE FORGIVABLE AFTER A "COVERED PERIOD" IF THE BORROWER
MAINTAINS ITS PAYROLL LEVELS AND USED THE LOAN PROCEEDS FOR ELIGIBLE
PURPOSES. IN FEBRUARY 2021, THE PPP LOAN WAS FORGIVEN BY THE SMALL
BUSINESS ADMINISTRATION (SBA).

THE EMPLOYEE RETENTION CREDIT (ERC), WHICH WAS INCLUDED AS PART OF THE

CARES ACT AND AMENDED BY THE CONSOLIDATED APPROPRIATIONS ACT (CAA) AND Schedule O (Form 990 or 990-EZ) 2020 032212 11-20-20 55 2020.05091 GIRL SCOUTS OF MN AND WI 64467\_1

Schedule O (Form 990 or 990-EZ) 2020	Page <b>2</b>
Name of the organization GIRL SCOUTS OF MN AND WI RIVER VALLEYS, INC.	Employer identification number 41-0693910
THE AMERICAN RESCUE ACT (ARPA), INCENTIVIZED EMPLOYERS SEV	ERELY
IMPACTED BY THE COVID-19 PANDEMIC TO RETAIN THEIR EMPLOYEE	S. FOR 2020,
THE ERC EQUALED 50% OF AN EMPLOYEE'S QUALIFIED WAGES UP TO	\$10,000 PER
EMPLOYEE PER CALENDAR QUARTER WITH A MAXIMUM ANNUAL CREDIT	FOR EACH
EMPLOYEE OF \$5,000. FOR 2021, THE ERC EQUALED 70% OF AN EM	PLOYEE'S
QUALIFIED WAGES UP TO \$10,000 PER EMPLOYEE PER CALENDAR QU	ARTER WITH A
MAXIMUM ANNUAL CREDIT OF \$21,000 FOR EACH EMPLOYEE.	
FORM 990, PART IX, LINE 11G, FEES FOR SERVICES - OTHER:	
OTHER FEES FOR SERVICES (NON-EMPLOYEES) INCLUDE: TEMPORARY	STAFF FOR
COOKIE CUPBOARDS AND FILLING OPEN POSITIONS UNTIL PERMANEN	T STAFF ARE
HIRED. OTHER FEES FOR SERVICES RECEIVED DURING THE YEAR I	NCLUDED
PAYROLL SERVICING, EVALUATION, IT, BACKGROUND CHECKS, PUBL	IC RELATIONS
AND OTHER MISCELLANEOUS SERVICES.	
FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:	
CHANGE IN VALUE OF COMMUNITY FOUNDATION HOLDINGS	72,222.
NOTE B, RENT INCOME OF RELATED ORGANIZATION	
GIRL SCOUTS OF MINNESOTA AND WISCONSIN RIVER VALLEYS' RENT	OF LAND FROM
ST. CROIX VALLEY GIRL SCOUT CAMPS, INC. (EIN 23-7436373) R	EPORTED AS
RENT INCOME ON THE CAMPS' FORM 990.	

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Schedule O (Form 990 or 990-EZ) 2020

SCHEDULE R (Form 990)	Related Organizations and Unrelated Partnerships ► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.			
Department of the Treasury Internal Revenue Service	Attach to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information.	Open to Public Inspection		
Name of the organization	GIRL SCOUTS OF MN AND WI RIVER VALLEYS,	Employer identification number 41-0693910		
Part I Identification	of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.			

<b>(a)</b> Name, address, and EIN (if applicable) of disregarded entity	<b>(b)</b> Primary activity	<b>(c)</b> Legal domicile (state or foreign country)	<b>(d)</b> Total income	<b>(e)</b> End-of-year assets	<b>(f)</b> Direct controlling entity

# Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

<b>(a)</b> Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	(f) Direct controlling entity	contr	<b>g)</b> 512(b)(13) rolled ity?
				501(c)(3))		Yes	No
ST. CROIX VALLEY GIRL SCOUT CAMPS, INC					GIRL SCOUTS OF MN		
23-7436373, 400 ROBERT STREET SOUTH, ST.	HOLD PROPERTY TO BE USED				AND WI RIVER		
PAUL, MN 55107	FOR YOUTH CAMPS	WISCONSIN	501(C)(3)	LINE 12B, II	VALLEYS, INC.	X	
	-						
	-						
	-						

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2020

Schedule R (Form 990) 2020 INC.

### 41-0693910 Page 2

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

organizations treated as a pa		( your:									
(a)	(b)	(c)	(d)	(e)	(f)	(g)	()	h)	(i)	(j)	
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under	Share of total income	Share of end-of-year assets		ortionate tions?	Code V-UBI amount in box 20 of Schedule	Genera manag partne	or Percentage ownership
		country)		sections 512-514)			Yes	No	K-1 (Form 1065)	Yes	lo
	-										
										$\vdash$	<u> </u>
	4										
	]										
	1		1	1		1	I	I			

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign	<b>(d)</b> Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total income	<b>(g)</b> Share of end-of-year assets	(h) Percentage ownership	Sec 512(t contr ent	i) ction b)(13) rolled tity?
		country)		0				Yes	No

### GIRL SCOUTS OF MN AND WI RIVER VALLEYS,

INC. Schedule R (Form 990) 2020

Part V	Transactions With Related Organizations.	Complete if the organization answered	"Yes" on Form 990, Part IV, line 34, 35b, or 36.
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uring the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? eceipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity ift, grant, or capital contribution to related organization(s)	1a 1b		
ift, grant, or capital contribution to related organization(s)			·
ift, grant, or capital contribution to related organization(s)	46		Х
	ai		Х
ift, grant, or capital contribution from related organization(s)	1c		Х
	1d		Х
	1e		Х
ividends from related organization(s)	1f		Х
	1g		Х
	1h		Х
	1i		Х
ease of facilities, equipment, or other assets to related organization(s)	1j		Х
ease of facilities, equipment, or other assets from related organization(s)	1k	Х	
	11		Х
	1m		Х
	1n		Х
haring of paid employees with related organization(s)	10		Х
eimbursement paid to related organization(s) for expenses	1p		Х
eimbursement paid by related organization(s) for expenses	1q		Х
ther transfer of cash or property to related organization(s)	1r		X
ther transfer of cash or property from related organization(s)	1s		X
	bans or loan guarantees to or for related organization(s) bans or loan guarantees by related organization(s) ividends from related organization(s) ale of assets to related organization(s) urchase of assets from related organization(s) xchange of assets with related organization(s) ease of facilities, equipment, or other assets to related organization(s) ease of facilities, equipment, or other assets from related organization(s) erformance of services or membership or fundraising solicitations for related organization(s) haring of facilities, equipment, mailing lists, or other assets with related organization(s) haring of paid employees with related organization(s) eimbursement paid to related organization(s) for expenses iembursement paid by related organization(s) for expenses ther transfer of cash or property to related organization(s)	bans or loan guarantees to or for related organization(s)       1d         bans or loan guarantees by related organization(s)       1e         ividends from related organization(s)       1f         ale of assets to related organization(s)       1g         urchase of assets from related organization(s)       1g         urchase of assets with related organization(s)       1h         xchange of assets with related organization(s)       1i         ease of facilities, equipment, or other assets to related organization(s)       1i         ease of facilities, equipment, or other assets from related organization(s)       1k         erformance of services or membership or fundraising solicitations by related organization(s)       11         erformance of services or membership or fundraising solicitations by related organization(s)       1m         haring of facilities, equipment, mailing lists, or other assets with related organization(s)       1m         haring of facilities, equipment, mailing lists, or other assets with related organization(s)       1m         haring of facilities, equipment, mailing lists, or other assets with related organization(s)       1m         haring of paid employees with related organization(s)       1m         iembursement paid to related organization(s) for expenses       1p         eimbursement paid by related organization(s)       1m         ther transfer of cash or prope	bans or loan guarantees to or for related organization(s)       1d         bans or loan guarantees by related organization(s)       1e         ividends from related organization(s)       1f         ale of assets to related organization(s)       1g         urchase of assets from related organization(s)       1g         urchase of assets to related organization(s)       1i         change of assets with related organization(s)       1i         ease of facilities, equipment, or other assets to related organization(s)       1i         ease of facilities, equipment, or other assets from related organization(s)       1i         erformance of services or membership or fundraising solicitations for related organization(s)       1i         erformance of services or membership or fundraising solicitations by related organization(s)       1i         haring of facilities, equipment, mailing lists, or other assets with related organization(s)       1i         embursement paid to related organization(s)       1i         embursement paid to related organization(s)       1i         embursement paid by related organization(s)       1i         ther transfer of cash or property to related organization(s)       1i         ther transfer of cash or property from related organization(s)       1i         ther transfer of cash or property from related organization(s)       1i         ther

(a) Name of related organization	<b>(b)</b> Transaction type (a-s)	<b>(c)</b> Amount involved	(d) Method of determining amount involved
(1) ST. CROIX VALLEY GIRL SCOUT CAMPS, INC.	ĸ	1.	AGREED UPON RATE
(2)			
(3)			
<u>(4)</u>			
(5)			
_(6)			

## GIRL SCOUTS OF MN AND WI RIVER VALLEYS,

Schedule R (Form 990) 2020 INC.

#### Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a)	(b)	(c)		6	<del>.</del> )	(f)	(g)	(ł	1)	(i)	(j)	(k)
Name, address, and EIN	Primary activity	Legal domicile	Predominant income	Are partne 501( org	e all rs sec.	Share of	Share of		opor-	Code V-UBI	Genera	I or Percentage
of entity	, ,	(state or foreign	(related, unrelated,	501( org	c)(3) s.?	total	end-of-year	Dispr tior alloca	nate tions?	amount in box 20	manag partne	<sub>r?</sub> ownership
		country)	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Yes	No	income	assets	Yes	No		Yes	10
				<u> </u>								

Schedule R (Form 990) 2020

Schedule R	(Form 990)	) 2020

INC. Part VII Supplemental Information Provide additional information for responses to questions on Schedule R. See instructions.

Schedule R (Form 990) 2020

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