



# 2020 ANNUAL REPORT

  
girl scouts  
river valleys



## GIRL SCOUTS RIVER VALLEYS ANNUAL REPORT 2020

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# LETTER FROM THE BOARD CHAIR & CEO

Girl Scouts is not cancelled. During a year full of challenges and crisis, girls needed us more than ever, and Girl Scouts was quick to respond.

In just a matter of weeks, we created virtual STEM, outdoor, and leadership events that inspired girls to stay confident and connected. We held virtual Girl Scout Camps that lifted girls' spirits, even if the campfire they sang around was over Zoom. And, when racial injustice impacted our community, Girl Scouts hosted community conversations and racial justice programs to stand up for what is right.

Girl Scouts has always been a force for good. As our organization responded to crisis, so did our girls. Even during one of the most difficult times of their lives, Girl Scouts wanted to make the world a better place. Girls rushed to help their communities by donating cookies and food to first responders, creating inspirational art to keep us strong and hopeful, and raising awareness of racial justice.

Girl Scouts is COVID-resilient. While many things have changed this year, the support that Girl Scouts offers hasn't, nor has the courage, confidence, and character of our girls. If anything, we became stronger as we joined together to find new, creative solutions to our current challenges. All the while, our financial assistance programs and other accessibility initiatives have ensured that every girl can access Girl Scouts, regardless of how their family has been impacted by the current economic crisis.

Girl Scouts is here for girls—no matter what happens. This Annual Report covers the incredible stories of the 26,000 girls and 9,000 volunteers we supported this year. We hope it inspires the same courage, confidence, and character that our Girl Scouts carry with them into the future.

Yours in Girl Scouting,



A stylized black ink signature of Gayle Hayhurst.

**Gayle Hayhurst**  
Board of Directors Chair



A stylized black ink signature of Tish Bolger.

**Tish Bolger**  
Chief Executive Officer

## 2020 BOARD OF DIRECTORS

### EXECUTIVE OFFICERS

#### Gayle Hayhurst

*Chair*  
SVP, Human Resources  
Schwan's Home Delivery

#### Wendy Unglaub

*First Vice-Chair*  
Chief Tax Officer and  
Principal Tax Counsel  
General Mills

#### Pam Stegora Axberg

*Second Vice-Chair*  
Interim Chief Executive  
Officer, Union Gospel  
Mission Twin Cities

#### Nancy Klemek

*Secretary*  
Community Volunteer

#### Jeff Redmon

*Treasurer*  
Founder and Principal  
Redmon Law Chartered

### DIRECTORS AT-LARGE

#### Mariela Ampuero

Director, Human Resources  
and Compensation  
Regis Corporation

#### Daniel Ballard

Branch President  
Clear Channel Outdoor

#### Christine Battist

Chief Financial Officer  
Avison Young

#### John Bina

President  
Focus Financial Network

#### Kelly Bloch

Regional Vice President  
Xcel Energy

#### Kelli Cadwell

President and Owner  
Simply Staffing

#### Jane Canney

Principal  
Canney and Associates

#### Gail Eadie

Architect and Administrator  
Mayo Clinic

#### Velma Korbel

Vice President and Chief  
Diversity, Equity, & Inclusion  
Officer  
APi Group

#### Cristina Lien

Senior Manager  
Insight 2 Profit

#### Melissa Meyers

Business Manager  
Andersen Corporation

#### Janessa Nelson

Girl Scout Ambassador

#### Marnie Overman

Director, Employee Benefits  
Solutions  
Securian Financial

#### Caren Petrulo-Berry

Sales and Marketing Director  
Plunkett's

#### Norma Porter

Director, Change  
Management  
Anthem Dental

#### Nick Stillings

Technology Architect  
Microsoft

#### Brooke Story

President, Pelvic Health  
Medtronic

#### Jean Bennington Sweeney

Retired Executive  
3M

#### Dr. Rachel Wobschall

Senior Major Gifts Officer  
Gillette Children's Specialty  
Healthcare

#### Mai Nhia Xiong-Chan

Vice President, Enrollment  
Management  
Hamline University

## 2020 GIRL SCOUTS RIVER VALLEYS EXECUTIVE TEAM



**Tish Bolger**  
Chief Executive  
Officer



**Chris Amundsen**  
Chief Financial  
Officer



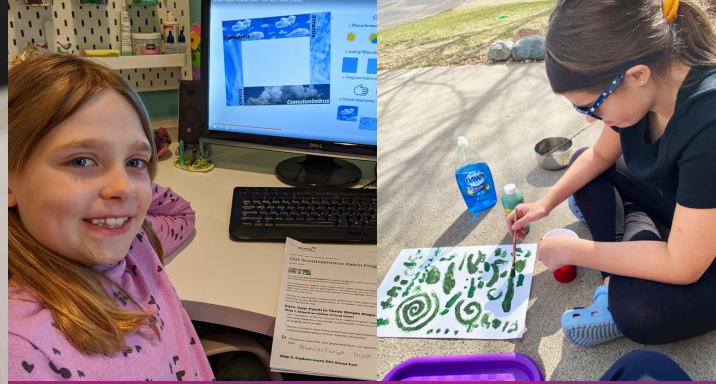
**Carol Luo**  
Chief People Officer



**Jen Thorson**  
Chief Operating  
Officer



**Sarah Kuenle**  
Chief Development  
Officer



## GIRLS ARE RESILIENT

During a time of social distancing and isolation, we made sure girls could continue to develop key skills, stay connected to each other, and participate in program opportunities. Through our Girl Scouts at Home program, girls were able to attend virtual events, explore their interests, and earn a patch by sharing their story.



# GIRL SCOUTS ARE A FORCE FOR GOOD

Being a force for good is built into Girl Scouts; it's at the core of everything we do.

Sure, Girl Scouts are kind, friendly, and helpful, but they're also courageous, confident, strong, resilient, and resourceful. Girl Scouts are not only a force for good, they're a force to be reckoned with. From making masks, completing a Highest Award project, or advocating for policy change, there are so many things to be proud of that girls and our organization accomplished in a year we will never forget.

**534** GIRLS EARNED  
THEIR GIRL SCOUTS  
AT HOME PATCH

TOTAL OF  
**3,134**  
VIRTUAL EVENT  
ATTENDEES

TOTAL OF  
**82**  
VIRTUAL  
EVENTS HELD

*"Girl Scouts help and support each other and the community. This has helped my daughter learn communication skills and also learn to be engaged with her community with social distancing!"*

– DAISY GIRL SCOUT PARENT



# SUMMER ADVENTURE: 2020

When it became unsafe to run in-person camp, we wanted to provide girls a way to stay engaged and connected over the summer. The Summer Adventure program offered virtual (guided) and unplugged options for girls to learn new things and experience some of the fun and joy of camp.

TWO WAYS TO PARTICIPATE:

## GUIDED

A girl could choose one of the four themes (Art Power, Outdoor Adventure, Enchanted Forest, or Lost in Space) and attend a week-long virtual camp. Girls would meet 2-3 times a day over Zoom and participate in activities together. All supplies needed were mailed to homes in a fun camp crate, including a T-shirt and tie-dye materials, art projects, and STEM activities.

## UNPLUGGED

Girls and families could opt to purchase the camp crate separately and to do the activities by themselves, on their own time. This “unplugged” version was popular with families, many of whom purchased all four crates to fuel their summer fun.



*“I saw her smiling, singing, and engaging with the camp activities in a way I didn’t think was possible with online camp...This was a bright week in a summer full of cancellations and changes.”*

– GIRL SCOUT PARENT



*“My daughter LOVED her box! It was truly the highlight of our summer.”*

– GIRL SCOUT PARENT



*“I’ve gained a lot of leadership experience, especially when it comes to online environments and being able to adapt to new situations.”*

– GIRL SCOUT, COUNSELOR IN TRAINING



# 963

GIRL MEMBERS PARTICIPATED IN VIRTUAL CAMP PROGRAMS

GUIDED  
**239**

UNPLUGGED  
**690**

COMPLETED COUNSELOR IN TRAINING

# 34

HALF OF UNPLUGGED PARTICIPANTS HAD NEVER ATTENDED IN-PERSON GIRL SCOUT CAMP BEFORE

**99%**

OF GUIDED CAMPERS ARE EXCITED ABOUT THE THINGS THEY GET TO DO IN GIRL SCOUTS



# THE IMPORTANCE OF REPRESENTATION

Girl Scouts River Valleys' Community Engagement team continued to grow Mentored Troops in its second year, finishing 2020 with the successful recruitment and retention of hundreds of girls.

Mentored Troops are volunteer-led troops that provide girls the opportunity to be part of an ethnically diverse Girl Scout troop led primarily by volunteer troop leaders of color. In Mentored Troops, girls develop a sense of belonging and sisterhood in a culturally relevant environment as they work toward badges.

Mentored Troops are now established in six cities: Minneapolis, Saint Paul, Burnsville, Eagan, New Brighton, Northfield, Rochester, and Mankato. Of these, 32 are school-based troops, 4 are youth organization-based troops, 3 are community-based troops, and 1 is a faith-based troop.

In 2020, the Community Engagement team brought on a new Community Engagement Coordinator for Latinx Partnerships. This role will develop and implement strategies specific to the Latinx girl and family experience by building strong relationships and partnerships with Latinx communities, organizations, and small businesses.

**THIS WAS THE FIRST YEAR FOR MANY MENTORED TROOP GIRL SCOUTS TO PARTICIPATE IN OUR COOKIE PROGRAM.**

*"I hope to sell one million cookies so we can go to Nick Universe!"*

—KINDERGARTEN MENTORED TROOP GIRL SCOUT



*"One of the most fulfilling experiences I've had as a troop leader was seeing one of our girls open up at a cookie booth. This little girl barely speaks at meetings unless called upon and then practically whispers her responses. By the end of the cookie booth, she was helping customers, had created a role for herself in the cookie selling process, and was engaged with the other girls at the booth."*

—MENTORED TROOP LEADER

REACHED  
**507**  
GIRLS

**54** TROOP LEADERS  
(90% TROOP LEADERS OF COLOR)

**40** NEW TROOPS



# THERE ARE SMILES, PURPOSE, AND YUM IN EVERY BITE!

The Girl Scout Cookie Program provides opportunities for girls to develop five key leadership skills:



**GOAL  
SETTING**



**DECISION  
MAKING**



**MONEY  
MANAGEMENT**



**PEOPLE  
SKILLS**



**BUSINESS  
ETHICS**

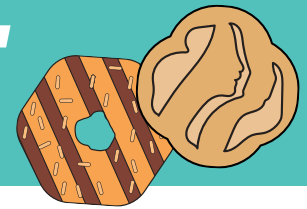
*Proceeds from the cookie sale stay local and help power new experiences for every awesome girl!*

**During the 2020 cookie season, girls also learned to adapt and evolve in reaction to COVID-19. Despite a shortened sales period, River Valleys Girl Scouts did some amazing things through the power of cookies:**

**TOTAL PACKAGES SOLD**  
**3,609,761**

**PACKAGE PGA (PER  
GIRL AVERAGE) OF  
COOKIE SELLERS**  
**212**

**TOTAL GIRLS  
PARTICIPATING**  
**17,050**



**Through the continued Cub partnership,** girls sold over 228,000 packages of cookies at Cub Cookie Booths before booth sales were suspended. We are thrilled to continue our partnership with Cub for the 2021 season with plans that focus on girl safety and creativity in an ever-changing environment.

## COOKIES FOR A CAUSE

**As an organization, our goal was to ensure no troop was financially responsible for their unsold cookie inventory.**

We launched Cookies for a Cause, a program in which customers purchased Girl Scout cookies that were in turn, donated to workers on the frontlines of the pandemic. Plus, troops were directed to donate any unsold inventory to local non-profits. Through our council donation programs, Cookies for a Cause, and troop unsold inventory, Girl Scouts River Valleys donated 85,621 packages of cookies in 2020.

With enhanced safety measures, contactless sales resources, flexible participation options for girls, and the can-do spirit of our volunteers, we are prepped and prepared for the 2021 cookie season, which starts on February 20.





# GIRL SCOUTS CONNECTZ

The Girl Scouts ConnectZ pathway brings a culturally responsive Girl Scout Leadership Experience to 3,000 girls with diverse backgrounds—of whom 90% receive free or reduced-price lunch—throughout the Twin Cities metro area and southern Minnesota.

During this unprecedented year, ConnectZ is still here to meet the needs of our girls. We continue to provide free programming to girls, adapting our delivery methods to reflect our current reality. Whether it's online troop meetings, sending activity kits home, attending virtual events, or safely meeting in-person, our mission remains the same—ensuring Girl Scouts is accessible to every girl.

*"I choose to participate in Girl Scouts because it seemed like a very fun and amazing opportunity and it has taught me a lot about the world and myself!"*

**-PAWLINA, WORTHINGTON CONNECTZ  
TROOP, 9TH GRADE**

## BY THE NUMBERS

### PARTICIPANTS BY RACE & ETHNICITY

RACE	% OF GIRLS
Black or African American	44
Asian	21
I choose not to share/not reported	19
White or Caucasian	9
Two or more races	5
Other	1
American Indian or Alaska Native	1

ETHNICITY	% OF GIRLS
Not Hispanic or Latino	79
Hispanic or Latino	21

### PARTICIPANTS BY PROGRAM GRADE LEVEL

Daisy K-1	11%
Brownie 2-3	18%
Junior 4-5	24%
Cadette 6-8	22%
Senior 9-10	14%
Ambassador 11-12	11%



# VIRTUAL WOMEN OF DISTINCTION

On April 30, 2020, we held our annual Women of Distinction fundraising event *virtually*—due to the COVID-19 pandemic. Over 500 viewers enjoyed the event live from the comfort and safety of their homes.

Girl Scouts River Valleys honored two Girl Scouts as Young Women of Distinction, Huda and Sahana, whose exceptional leadership and service inspire others to achieve their own goals and dreams. We also recognized four outstanding women for their commitment to inspiring leadership and the Girl Scout mission.

Returning for the fifth year, emcee Roxane Battle, along with Girl Scouts River Valleys CEO Tish Bolger, carried out the program from a studio, speaking remotely with all honorees. Together, we recognized Girl Scouts River Valleys' rapid response to the COVID-19 crisis, shared messages of hope, and celebrated the accomplishments of our Girl Scouts and our program over the last year.

More than \$440,000 was raised by donors and event sponsors to support Girl Scouts—more than we have ever raised before. The Girl Scout community is as dedicated as ever to ensure our girl-led programs remain accessible to all girls.

*“Above all, getting to interact with women in leadership positions has been the most memorable to me. It means the world to have the opportunity to see myself in leadership positions.”*

– GIRL SCOUT AMBASSADOR

## WOMEN OF DISTINCTION HONOREES



**Amy Kroll**  
Principal, Deloitte &  
Touche LLP



**Ashley McCray**  
Research & Development  
Engineer, General Mills



**Laura Reed**  
Chief Nursing  
Executive & COO,  
M Health Fairview



**Jayshree Seth**  
Corporate Scientist &  
Chief Science Advocate,  
3M

## YOUNG WOMEN OF DISTINCTION HONOREES



**Huda Abbadi**  
Girl Scout  
Ambassador,  
John Marshall  
High School



**Sahana Vandayar**  
Girl Scout  
Ambassador,  
Maple Grove Senior  
High School



# THE GIRL SCOUT BILL

We are gearing up for the upcoming 2021 Minnesota Legislative Session to pass the Girl Scout Bill which aims to bring Girl Scouts to every girl.

The 2020 Legislative Session was interrupted due to the pandemic; however, we had the chance to hold a mock informational hearing on our bill in May 2020. Girls from across the state tuned in while representatives from Girl Scouts River Valleys provided testimony on our ConnectZ program and why all girls should have the opportunity to participate in Girl Scouts. Girl Scouts River Valleys advocates will be working hard this session to pass the Girl Scout Bill even if we are not physically at the Minnesota Capitol.





Girls have the opportunity to test their skills on a newly constructed mountain bike trail and skills park.



A shed was built to store bikes and safety equipment. This space also allows us to safely hold classes.

# GIRLS IN GEAR: MOUNTAIN BIKE PROGRAM TAKES OFF AT CAMP ELK RIVER

Mountain biking is one of the fastest-growing adventure sports in the world, but girls still face many barriers to participation.



That's why Girl Scouts River Valleys is excited to join the movement to help girls build confidence through this incredible sport! We're proud to have built the first Girl Scout mountain bike trail system in the Midwest and created the Girls in Gear program to introduce girls to the sport.

The rolling 2.1-mile mountain bike trail and skills park at Camp Elk River offers girls the ability to try new things outdoors and work together while still social distancing. In other words, it is the perfect COVID-resilient program for 2020. This fall, girls joined us at camp to test out the courses and had a blast with their friends during an otherwise difficult time in their lives. In spring 2021, Girl Scouts will begin offering the bike trail to all girls through our regular Girl Scout Camp sessions and our Girls in Gear summer camp program.

***"The joy and sense of accomplishment that girls experience mountain biking gives them the confidence to try new and challenging things in their future."***

***-Breanne Hegg, Vice President of Programs***

In a time when girls face immense pressure in their social and academic lives, Girl Scouts' mountain biking program fosters an environment where girls feel free to fail, get back up and try again, and develop confidence and grit as they learn a brand new outdoor sport.

Girl Scouts River Valleys staff are certified through the Bike Instructor Certification Program (BICP) and will teach the foundations of the sport through bike safety, maintenance, and skill development. We are grateful for our partnership with Quality Bike Products (QBP), Salsa Bikes, and Tonka Cycle & Ski for providing the bikes and equipment.

***See you on the trail!***

# 2020 GOLD AWARD & HIGHEST AWARDS

Gold Award Girl Scouts are the dreamers and the doers who take “make the world a better place” to the next level. The Girl Scout Gold Award is proof that not only can she make a difference, but that she already has.

High school Girl Scouts who earn the Gold Award tackle issues they are passionate about and drive lasting change in their communities and beyond. The Gold Award is a key that can open doors to a lifetime of leadership—scholarships, preferred admission tracks for college, and amazing career opportunities.



Louise worked with her school and community to create a seizure smart community for her Gold Award project. 1 in 10 people will have at least one seizure in their lives, but Louise noticed that people didn't know how to react when someone has one. She trained staff and community members on what a seizure is, how to react, and how to promote safety awareness for people who have seizures and epilepsy.



## In 2020, 145 girls earned their Silver and Gold Award.

**Erin Carnish**, Managing Director & COO at UnitedHealth Group Ventures, spoke at our virtual ceremony and gave an inspirational speech about how Girl Scouts and the Highest Awards Program allows girls to use their gifts and habits to create an unlimited impact on their community.

# LETTER FROM THE TREASURER & CFO

## A year like no other

With the turmoil and disruption of 2020, Girl Scouts River Valleys' financial resiliency and sound fiscal management helped limit the organization's financial loss to \$509,000 for the year. The pandemic virtually closed Girl Scouts River Valleys' operations for the last six months of the fiscal year, requiring us to cancel summer camp, program and fundraising events, limit the cookie season, and any in-person interaction. While the financial impact was great, it was absolutely the right thing to do for the safety and well-being of our members, volunteers, and staff.

Girl Scouts River Valleys' operating loss for the year totaled \$1.7 million, due to the cancellation of the last six months of revenue generating activities. Fortunately, this operating loss was offset by investment gains of \$1.2 million in the highly volatile financial markets. We were also

the recipient of a forgivable Payroll Protection Program Loan from the federal government, totaling \$1.8 million, which supported Girl Scouts River Valleys' staff payroll/benefits and other expenses allowable under the program guidelines. Girl Scouts River Valleys has applied for loan forgiveness, which we expect to be granted in fiscal year 2021.

Girl Scouts River Valleys' board knows that we face a prolonged recovery and rebuilding period. We will continue to adjust programs to address the needs of members and continue our investment in strategic plan initiatives to maximize our impact for girls in our community. Thanks to our supporters, we have the financial strength to continue to assist girls as they develop into the next leaders for our communities.



*JEFFREY A. REDMON*

**Jeff Redmon**  
Board Treasurer



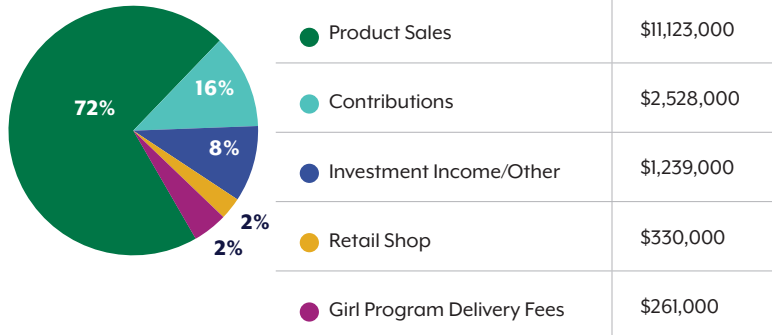
*Chris Amundsen*

**Chris Amundsen**  
Chief Financial Officer

# FINANCIALS

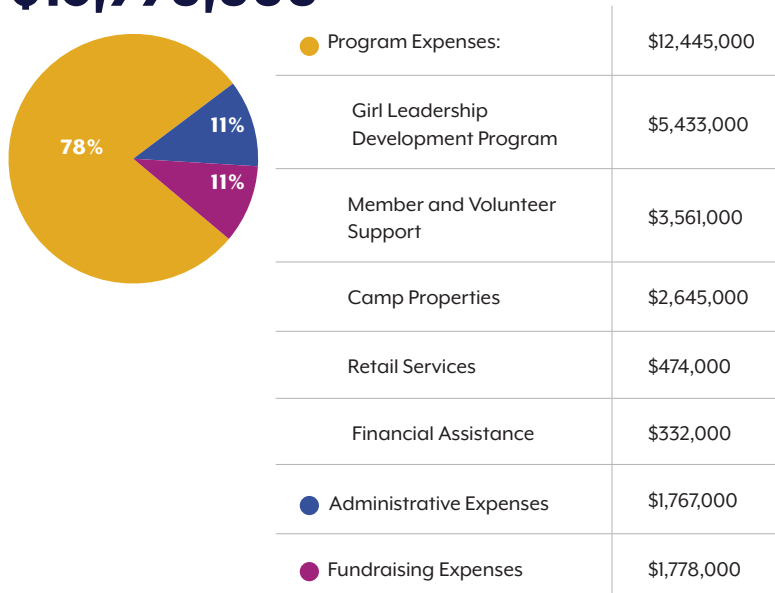
## FY2020 TOTAL REVENUE

**\$15,481,000**



## FY2020 TOTAL EXPENSES

**\$15,990,000**



# ENDOWMENT FUNDS

**Financial Assistance** ensures that every girl who wants to be a Girl Scout has the opportunity to become one by providing critical financial support to those in need. Funding travel scholarships gives girls the opportunity to interact with new people, cultures, and perspectives, and challenges them to grow as individuals.

**Gold Award Scholarship** funds the academic futures of girls who have earned the Girl Scout Gold Award, which is presented to girls who demonstrate extraordinary leadership through execution of sustainable service projects for their communities.

**The Juliette Gordon Low Fund** secures the financial stability of Girl Scouting for current and future generations of girls and is named in honor of Girl Scouts' founder, Juliette Gordon Low.

**Camp - Board Designated** preserves the legacy of the camping experience through support of high-quality camp programs and well-maintained properties.

**General Purposes - Board Designated** supports current operations of Girl Scouts River Valleys through unrestricted bequests and deferred gifts.

## TOTAL ENDOWMENT FUNDS

**\$9,344,000**

Financial Assistance (includes travel scholarship)	\$726,000
Gold Award Scholarship	\$151,000
Juliette Gordon Low Fund	\$3,700,000
Camp - Board Designated	\$2,945,000
General - Board Designated	\$1,822,000

Girl Scouts River Valleys' financial statements are audited annually by certified public accountants, Baker Tilly. Audited financial statements are available upon request and on Girl Scouts River Valleys' website.

# 2020 FINANCIALS

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS		LIABILITIES AND NET ASSETS	
<b>CURRENT ASSETS</b>		<b>LIABILITIES</b>	
Cash and cash equivalents	\$814,260	Accounts payable	\$464,494
Cash held for troops and service units	5,270,000	Deferred revenue	294,007
Investments, current portion	2,105,085	Accrued expenses	659,434
Grants and pledges receivable, current portion, net	292,839	Payroll Protection Program	1,843,900
Other receivables, net	85,346	Cash held for troops and service units	<u>5,270,000</u>
Inventories	345,693		
Prepaid expenses and other	<u>197,753</u>	Total current liabilities	<u>8,531,835</u>
Total current assets	<u>9,110,976</u>		
<b>LONG-TERM ASSETS</b>		<b>NET ASSETS</b>	
Investments, long-term portion	25,093,825	Without donor restrictions:	
Community foundation holdings	265,622	Undesignated	7,606,671
Grants and pledges receivable, long-term portion, net	653,508	Board designated, operating reserve	7,978,000
Unemployment trust receivable	509,143	Board designated, land, buildings and equipment reserve	998,360
Land, buildings and equipment, net	<u>15,628,435</u>	Board designated, expended on land, buildings and equipment	15,628,435
		Board designated, property fund endowment	2,945,084
Total long-term assets	<u>42,150,533</u>	Board designated, endowment	<u>1,822,042</u>
<b>Total assets</b>	<b><u>\$51,261,509</u></b>	Total without donor restrictions	36,978,592
		With donor restrictions	<u>5,751,082</u>
		Total net assets	<u>42,729,674</u>
		<b>Total liabilities and net assets</b>	<b><u>\$51,261,509</u></b>



# THANK YOU!

Girl Scouts River Valleys exists because of the generosity of the individuals, companies, foundations, and small businesses that make up our community.

We're so grateful for the support that made our work and mission of building girls of courage, confidence, and character possible in 2020. With gratitude and sincere appreciation, we recognize the financial contributions, donated goods, and in-kind services given by those in our community this past year (October 2019-September 2020).

To begin or continue your investment in Girl Scouts River Valleys' mission, visit [GirlScoutsRV.org/Donate](https://GirlScoutsRV.org/Donate).

Thank you!

## CORPORATIONS & FOUNDATIONS

### \$100,000+

Hardenbergh Foundation  
Hugh J. Andersen Foundation  
Otto Bremer Trust

### \$50,000-\$99,999

3M Foundation  
Andersen Corporate Foundation  
Clear Channel Outdoor  
Fred C. and Katherine B. Andersen Foundation

## 2020 DONORS

### \$25,000-\$49,999

Anonymous  
Best Buy Foundation  
Boston Scientific Foundation  
Department of Public Safety-Office of Justice Programs  
Cub Foods & Cub Cares Community Fund  
F.R. Bigelow Foundation  
Mayo Clinic  
Power Partners  
Saint Paul & Minnesota Foundation  
The Hormel Foundation  
Tonka Cycle & Ski  
United Way of Mower County, Inc.  
Women's Foundation of Minnesota  
Xcel Energy Foundation

### \$10,000-\$24,999

3M Corporation  
Abundant 180  
Compudyne Inc  
Deloitte LLP  
Donaldson Foundation  
Ecolab Foundation  
Mardag Foundation  
McNeely Foundation  
Richard M. Schulze Family Foundation  
Roxane Battle, M.A. LLC  
Schwan's Home Service  
The Margaret Rivers Fund  
The Pentair Foundation  
Think Bank  
Wells Fargo Foundation

### \$5,000-\$9,999

Benefit for Children  
Comcast

Local Fund of Hugh J. Andersen Foundation  
Medtronic Communities Foundation  
Mpls.St.Paul Magazine  
Northwest Area Foundation  
PNC Bank Financial Services Group  
Southwest Initiative Foundation  
St. Paul Chapter, N.E.C.A.  
The IMAGINE Group  
Thomson Reuters  
US Bank Foundation Employee Matching Gift Program  
Wells Fargo Bank, N.A.  
Wells Fargo Community Support Campaign

### \$1,000-\$4,999

Advent Group Inc.  
Allied Production & Sales  
Allina Health System  
Ameriprise Financial Employee Gift Matching Program  
Andersen Corporation  
Anthem Foundation  
Anthem, Inc.  
Baker Tilly Virchow Krause, LLP  
Beautiful Laundrette LLC  
Best & Flanagan Law Firm  
Blue Earth United Fund  
Emerson Automation Solutions  
First State Bank & Trust  
Fredrikson & Byron, P.A.  
Gallagher Benefit Services, Inc.  
Graco, Inc.  
Graystone Consulting  
Great River Energy  
Izaak Walton Chapter #79  
Jerome Excavating Contractors, LLC

Land O'Lakes Foundation  
Louis and Mary Kay Smith Family Foundation  
Maguire Agency  
Margaret H. and James E. Kelley Foundation  
Martin County Youth Foundation  
Mayo Clinic Health System - Austin and Albert Lea  
Microsoft Matching Gifts Program  
Midway Mens Club  
Mutual of America  
Nexen Group, Inc.  
nVent  
One Beacon Insurance Group  
Redmon Law Chartered  
Rochester Scheels  
Rosen's Diversified Inc  
Securian Financial Group  
Securian Foundation  
Select Comfort  
SRI  
Terhuly Foundation  
The Elizabeth C. Quinlan Foundation  
The Hubbard Broadcasting Foundation  
Thomson Reuters Volunteer Hour Program  
Thrivent Financial for Lutherans  
Thrivent Financial for Lutherans Employee Giving Campaign  
Travelers Community Connections Matching Gifts Program  
United Way of Fairmont  
United Way of the Brown County Area  
United Way St. Croix Valley  
UnitedHealth Group Matching Gift Fund  
Xcel Energy Corporation

# 2020 DONORS

Thank you to our Leadership Circle members who made gifts of \$1,000 or more during the fiscal year.



## INDIVIDUALS

### DIAMOND - \$100,000+

Anonymous

### EMERALD - \$50,000-\$99,999

Anonymous (2)

Vicky and John Lettman

Grace B. Wells Fund of The Minneapolis Foundation

### PEARL - \$25,000-\$49,999

Katherine B. Andersen Fund of the Saint Paul & Minnesota Foundation

Greg and Gayle Hayhurst

Norma and David Porter

### PLATINUM - \$10,000-\$24,999

Anonymous (3)

Sandra and Donald Craighead

Amy and Ryan Kroll

Jeannine Rivet and Warren Herreid

### GOLD - \$5,000-\$9,999

Chris and Bridget Amundsen

Sandra and Nancy Berg Dickson

Tish Bolger

Ariel Dickerman

Kristine M. Hadrits Administrative Trust

Jessie F. Hallett Charitable Trust

Valerie Halverson Pace and David Pace

Gailen Knox Krug

Kathleen Quast Carlsen and David Carlsen

Sylvia and George Roman

Silver and Gold Friends Club

Jen Thorson and Scott Tonneson

### SILVER - \$2,500-\$4,999

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**Juliette  
 Gordon  
 Low  
 Society**

The Juliette Gordon Low Society, honors the history of our organization and embraces the future-minded visionary leadership of our founder. The Society was established to acknowledge those who choose to make Girl Scouts as part of their legacies through their estate. We remember those members who passed away between October 1, 2019 - September 30, 2020. Our hearts are with you always.

View a [full list](#) of our Juliette Gordon Low Society members.

**Glen Gardner  
 Lois Gardner  
 Vivian Mason  
 Kathryn May  
 Barbara Moulton  
 Robert Rosene**

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to our partners who support the Girl Scout mission  
of building girls of courage, confidence, and  
character, who make the world a better place.



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**Girl Scouts River Valleys** serves girls in  
southern Minnesota, western Wisconsin, and  
a single (yet important!) county in Iowa.

### THE GIRL SCOUT LAW

*I will do my best to be*  
honest and fair,  
friendly and helpful,  
considerate and caring,  
courageous and strong, and  
responsible for what I say and do,  
*and to*  
respect myself and others,  
respect authority,  
use resources wisely,  
make the world a better place, and  
be a sister to every Girl Scout.

### THE GIRL SCOUT PROMISE

*On my honor, I will try:*  
To serve God\* and my country,  
To help people at all times,  
And to live by the Girl Scout Law.

*\*Members may substitute for the word God in  
accordance with their own spiritual beliefs.*

**GirlScoutsRV.org | 800-845-0787**

**Girl Scouts of Minnesota  
and Wisconsin River Valleys**

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